

Investor Presentation Q2 – FY 2022-23

Trusted by 2 million Customers and 98 Thousand Investors

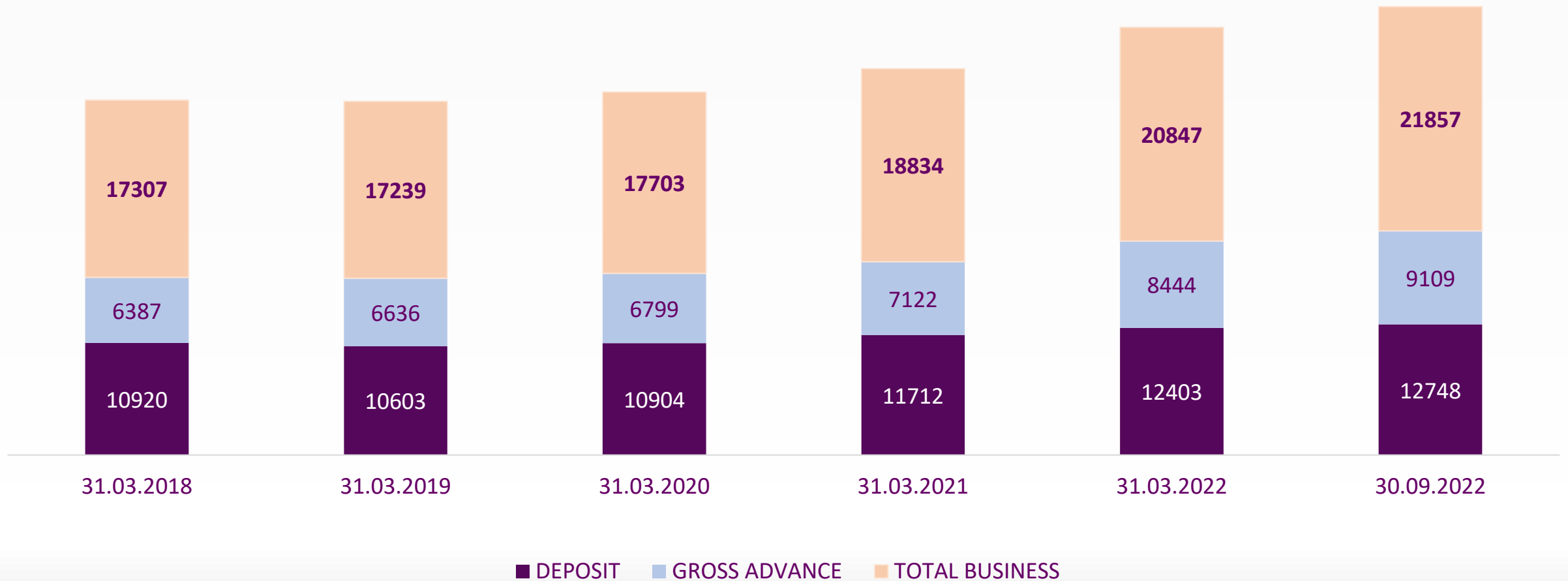


Performance Highlights YoY:

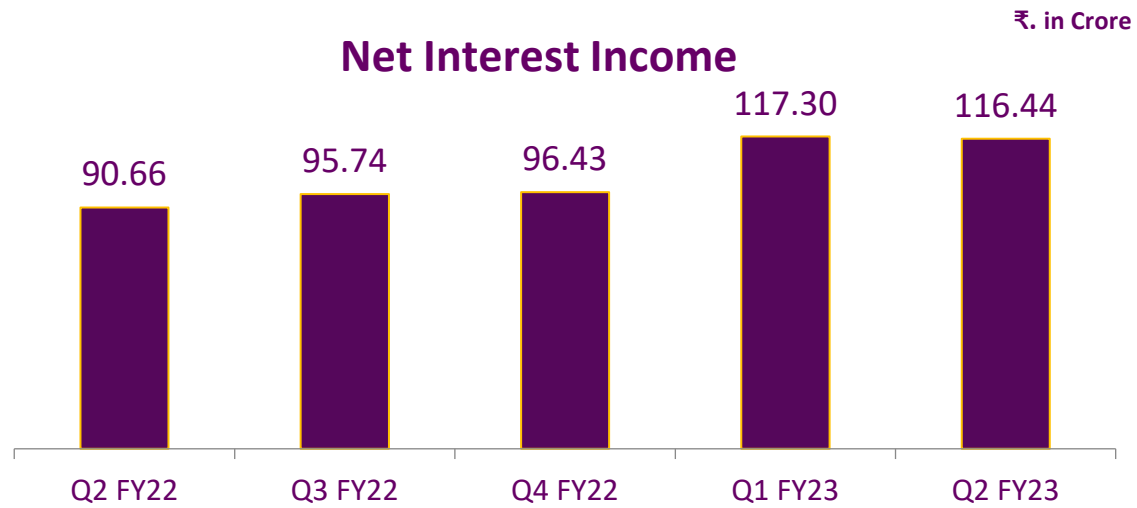
- ❑ Total Business of the Bank grew by **15.71%** and reached **Rs.21,857** Crore.
- ❑ Deposits registered a growth of **6.96%** to reach **Rs.12,748** Crore.
- ❑ CASA registered a growth of **8.21%** to reach **Rs.4324** Crore.
- ❑ Retail Deposits registered a growth of **6%** to reach **Rs.6382** Crore.
- ❑ Gross Advance grew by **30.67%** and reached **Rs.9109** Crore.
- ❑ Retail advance grew by **21%** and Gold loan by **19%** to reach **Rs.4144** Crore and **Rs.2051** Crore respectively.
- ❑ Interest income increased from **Rs.447.10** Crore to **Rs.520.87** Crore, registering growth of 16.50%.
- ❑ Net interest income increased from **Rs.170.16** Crore to **Rs.233.74** Crore by registering growth of 37.37%.
- ❑ CD ratio improved from **58%** to **71%**
- ❑ NIM improved from **2.85%** to **3.58%**.
- ❑ Asset quality improved significantly with Gross NPA coming down by **263** bps and Net NPA by **260** bps on YoY basis to **6.04%** and **2.32%** respectively.
- ❑ PCR improved from **74.18%** to **83.25%**.
- ❑ Cost of deposit reduced from **4.60%** to **4.39%**
- ❑ Recorded a net profit of **Rs.15.89** Crore in Q2 of FY 23 as against net profit of **Rs.3.66** Crore of Q2 FY 22.
- ❑ Operating Profit increased to **Rs.35.35** Crore from **Rs.26.06** Crore.

BUSINESS PROGRESS

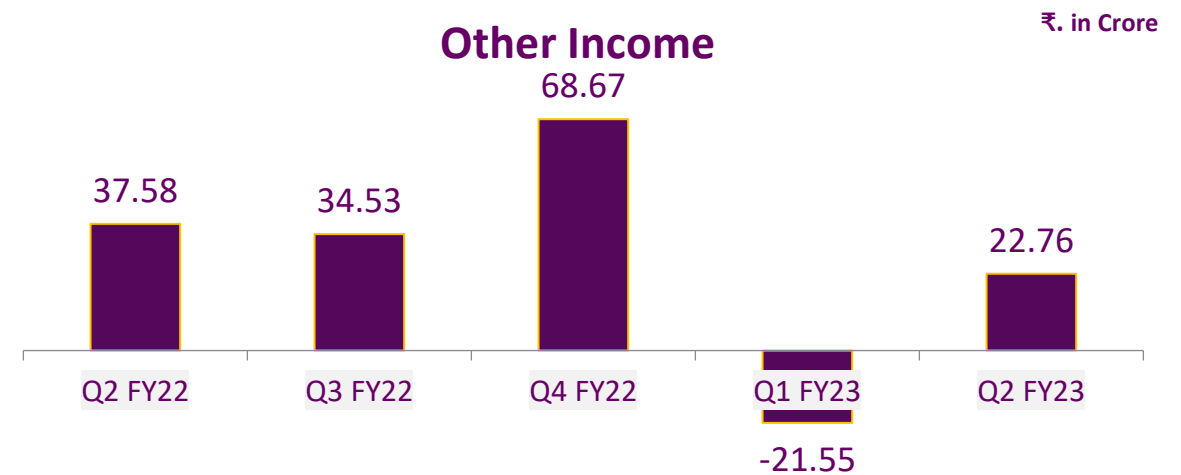
₹. in Crore



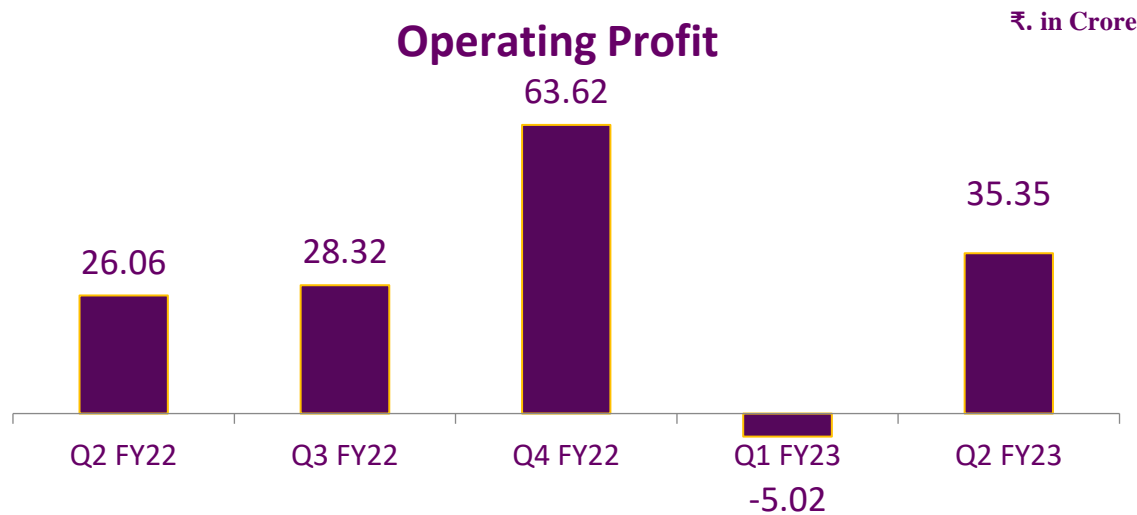
Net Interest Income



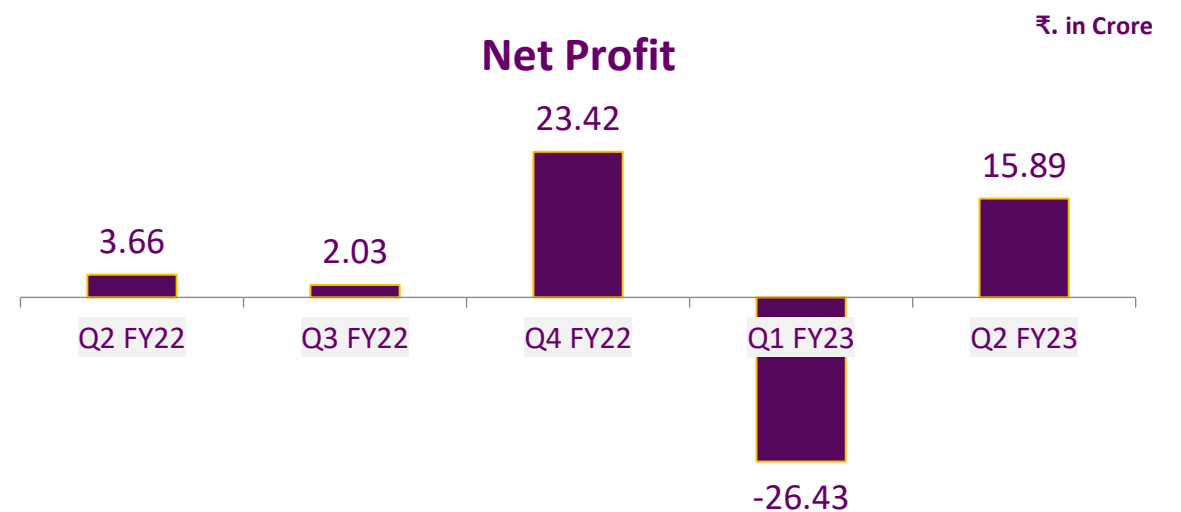
Other Income



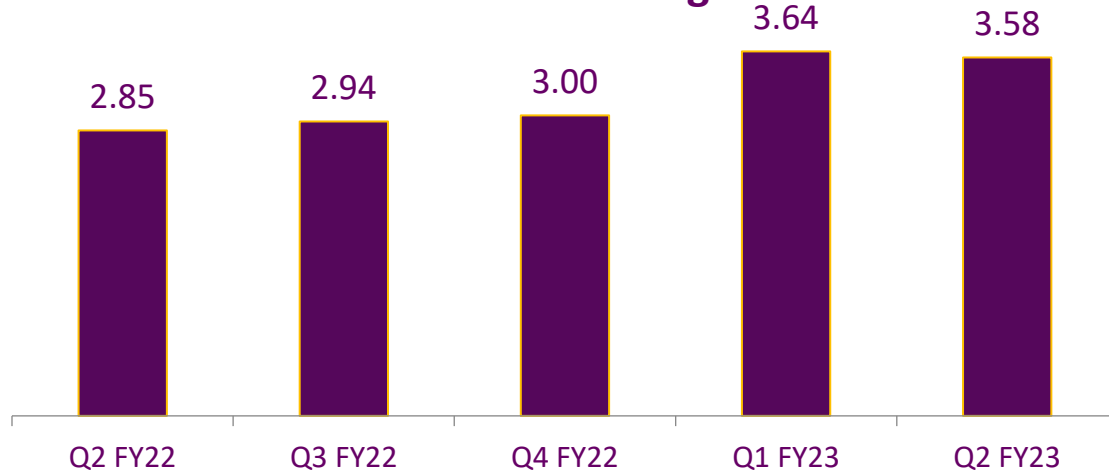
Operating Profit



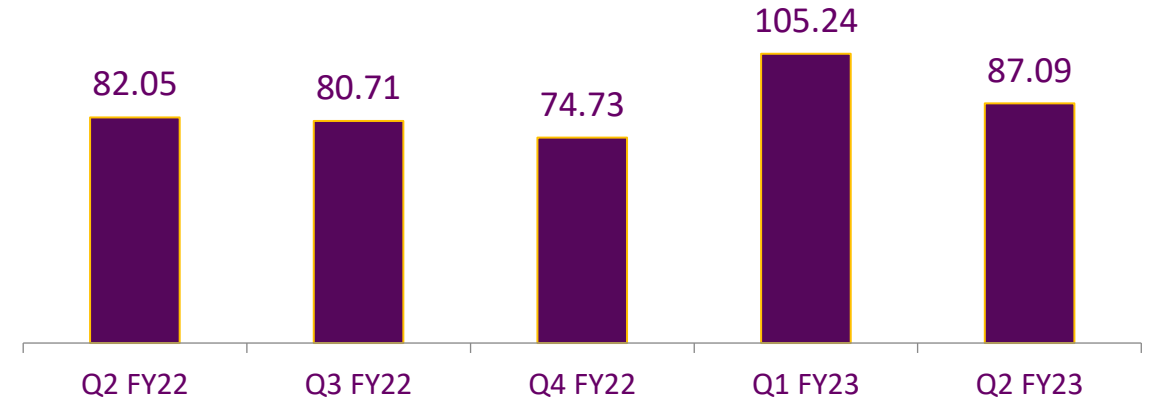
Net Profit



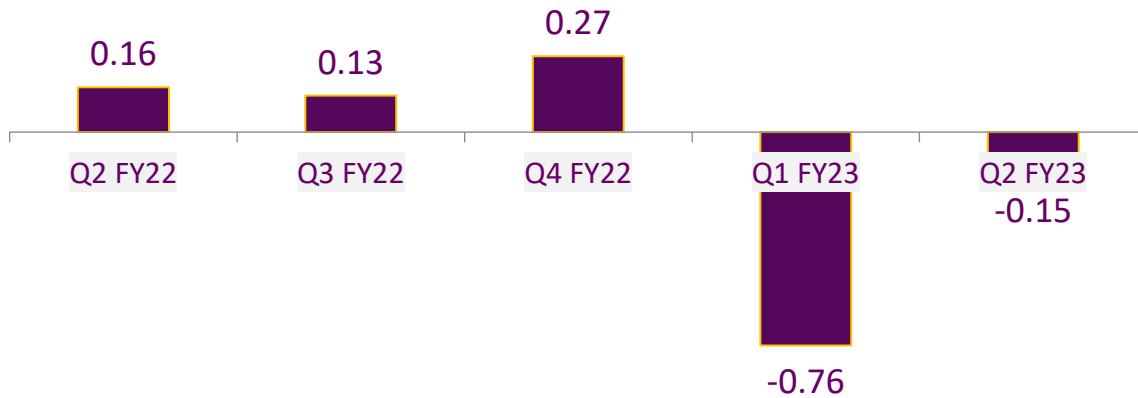
Net Interest Margin



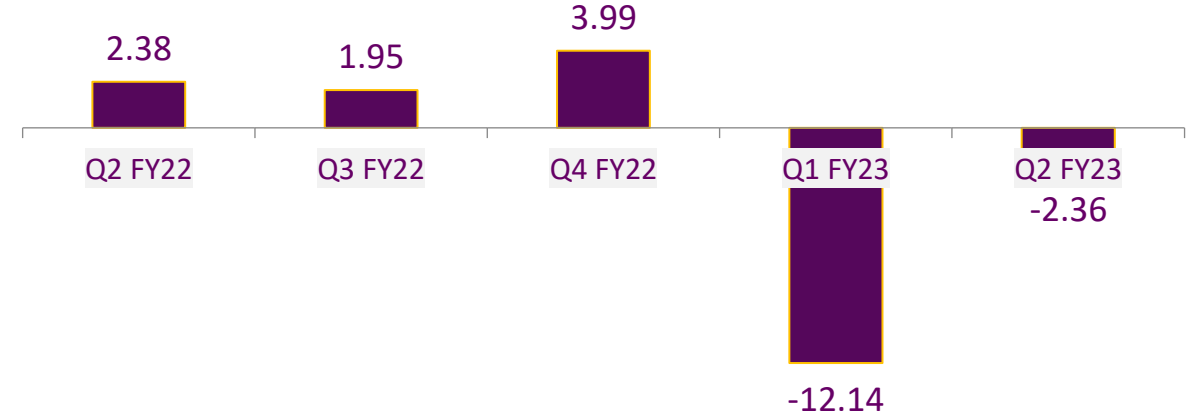
Cost to Income Ratio



RoA



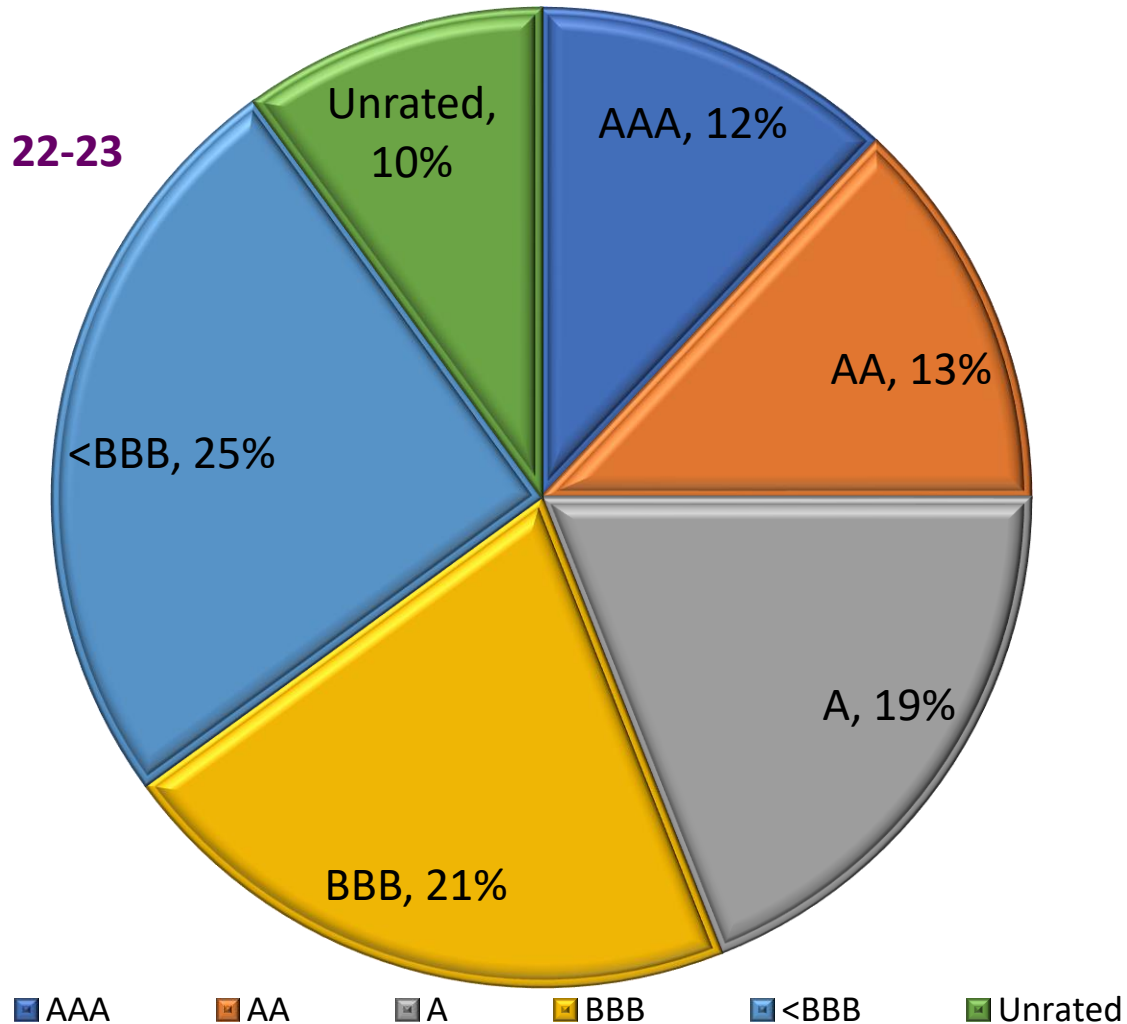
RoE



		Q2 FY22	Q3 FY22	Q4 FY22	Q1 FY23	Q2 FY23
Investor Earnings	Book Value	34.57	34.66	35.57	34.53	35.16
	EPS	0.14	0.08	1.42	(1.04)	(0.42)
Core Deposits	% of CASA + Retail Deposit	84%	84%	85%	83%	84%
	RoA	0.16	0.13	0.27	(0.76)	(0.15)
Profitability (Annualized)	RoRWA	47.34	47.29	49.07	47.68	46.93
	RoE	2.38	1.95	3.99	(12.14)	(2.36)
	Cost/Income	82.05	80.71	74.73	105.24	87.09
Efficiency	Net NPA	4.92	3.83	2.85	2.69	2.32

Rating Profile of Corporate Loan Book

Q2- FY 22-23



External Rating of Corporate Advances

Rating	Q1 FY23	Q2 FY23
AAA	12%	12%
AA	13%	13%
A	19%	18%
BBB	21%	20%
<BBB	25%	25%
Unrated	10%	12%
Total	100%	100%

Advance

₹. in Crore

Gross Advance

31%

6971 - 9109

Corporate

56%

1659 - 2594

MSME

28%

1170 - 1498

Agri & Micro

19%

731 - 873

Retail

21%

3411 - 4144

Deposits

₹. in Crore

Total Deposit

7%

11918 - 12748

CA

6%

705 - 748

SA

9%

3291 - 3576

CASA

8%

3996 - 4324

Retail TD

6%

6045 - 6382

Performance

(Q2 FY-22 to Q2 FY-23)

NII

28%

91 - 116

Other Income

(39)
%

37.58 - 22.76

Operating Profit

35%

26.06 - 35.35

Net Profit

334
%

3.66 - 15.89

Ratios

Cost/Income

6%

82.05 - 87.09

Gross NPA

(263)
bps

8.67 - 6.04

Net NPA

(260)
bps

4.92 - 2.32

Productivity / Employee

11%

11.52 - 12.82

Comparison : Q-o-Q (Q1- Q2)

Advance

₹. in Crore

Gross Advance

4%

8724 - 9109

Corporate

2%

2547 - 2594

MSME

(0.80)
%

1510 - 1498

Agri & Micro

9%

798 - 873

Retail (incl. Gold)

6%

3869 - 4144

Deposits

₹. in Crore

Total Deposit

1%

12576 - 12748

CA

6%

706 - 748

SA

3%

3454 - 3576

CASA

4%

4160 - 4324

Retail TD

1%

6295 - 6382

Performance

₹. in Crore

Other Income

206%

(21.55) – 22.76

Operating Profit

804%

(5.02) – 35.35

Net Profit

160%

(26.43) – 15.89

Productivity / Employee

3%

12.40 – 12.82

Ratios

Cost/Income

(0.16)
%

105.24 - 87.09

Gross NPA

(31)
bps

6.35 – 6.04

Net NPA

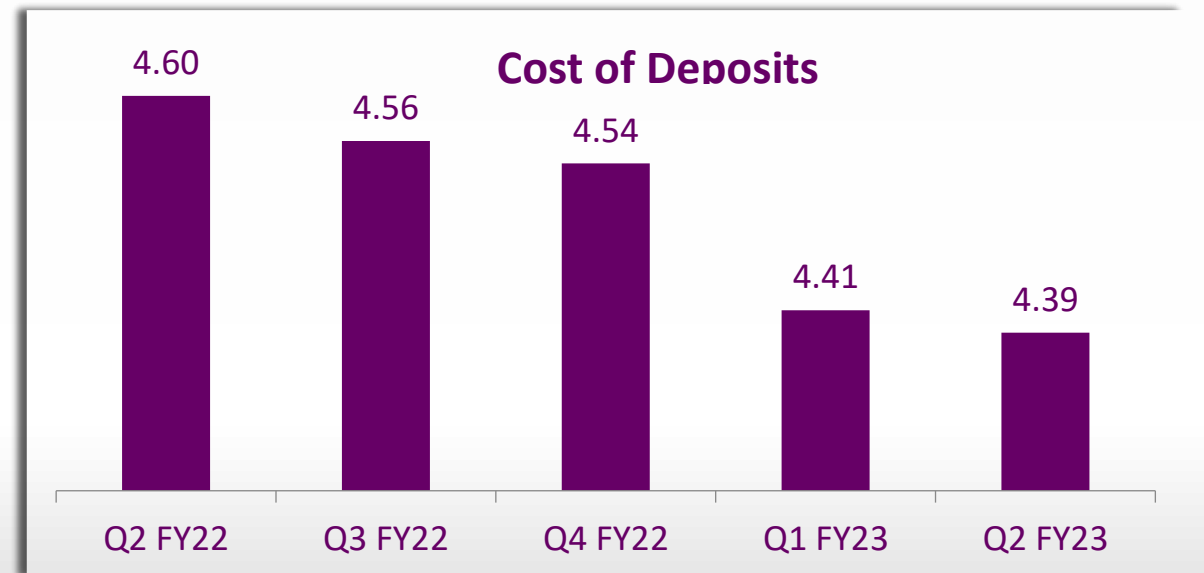
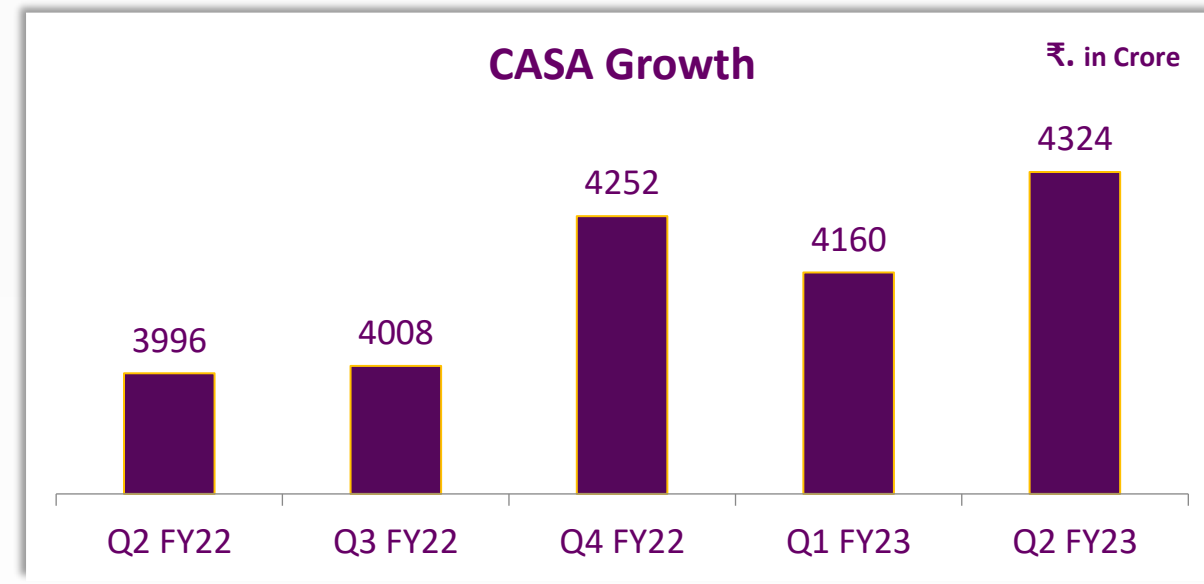
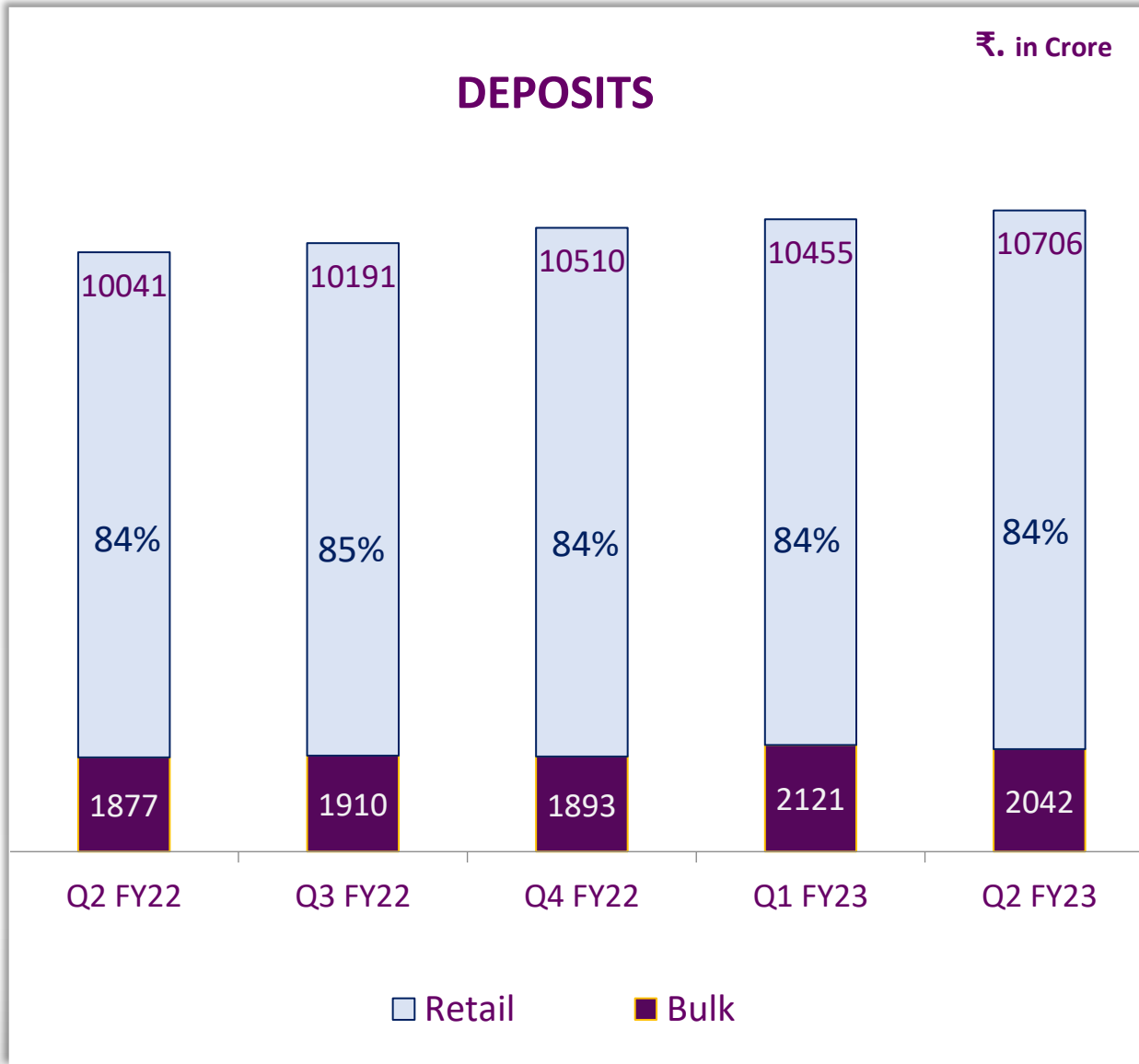
(37)
bps

2.69 - 2.32

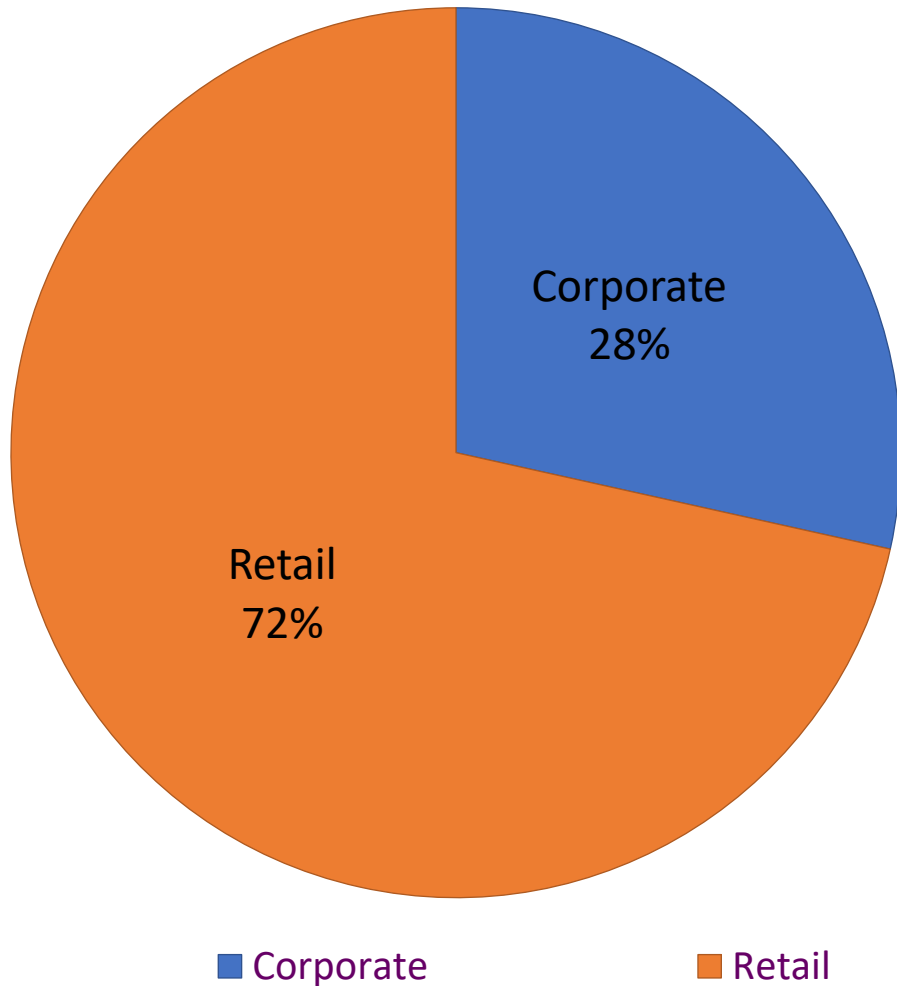
Net interest Margin

(0.06)
%

3.64 – 3.58

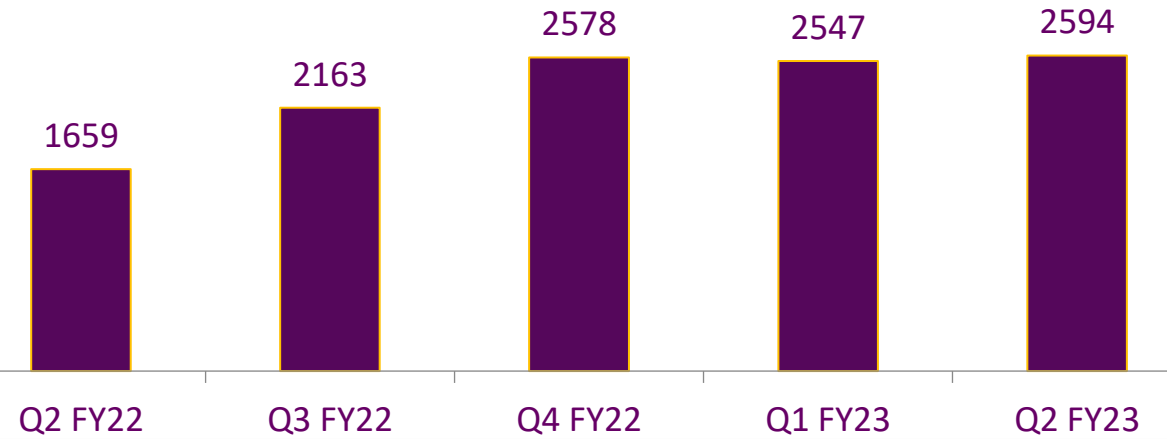


GROSS ADVANCE



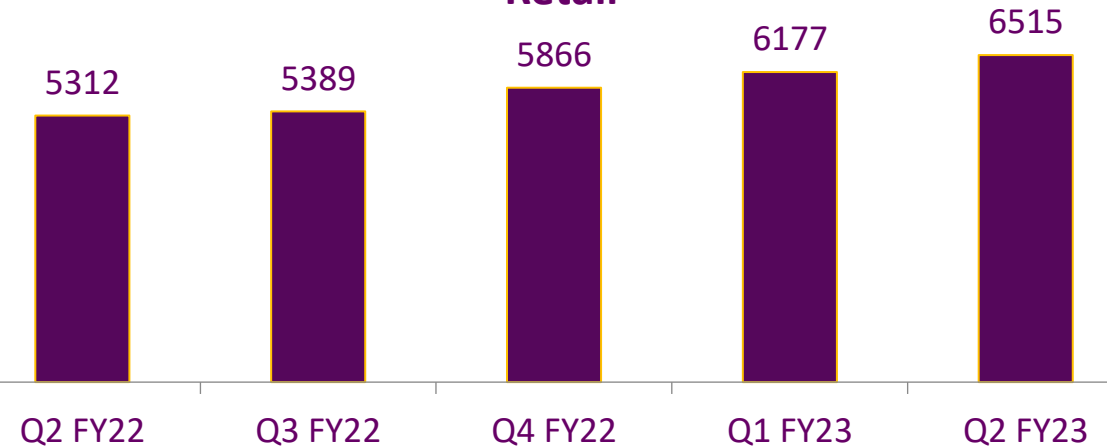
Corporate

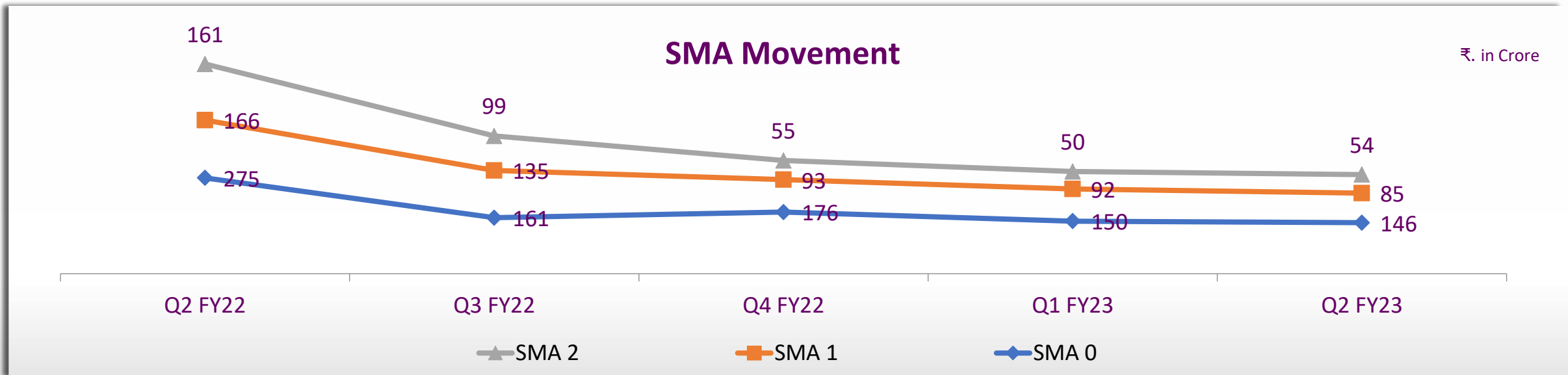
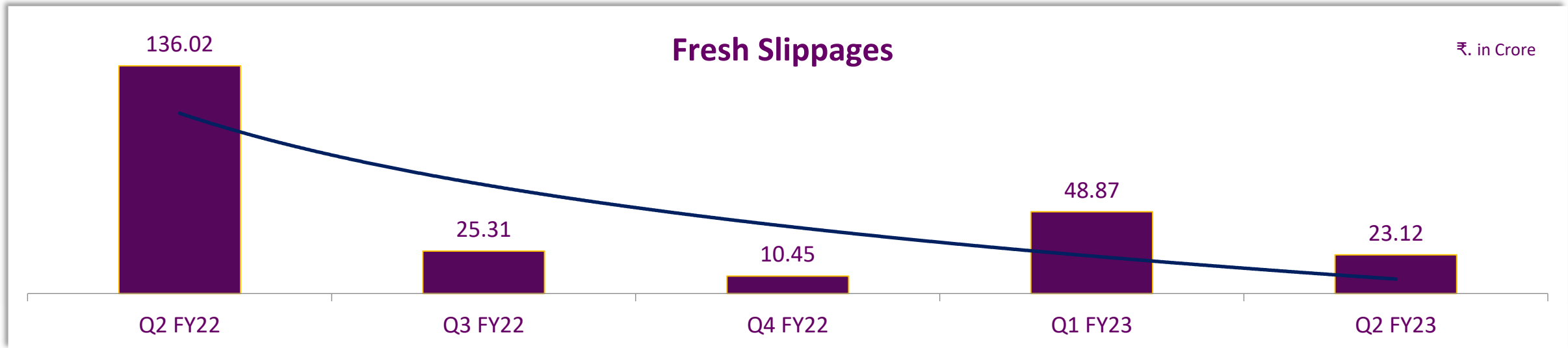
₹. in Crore



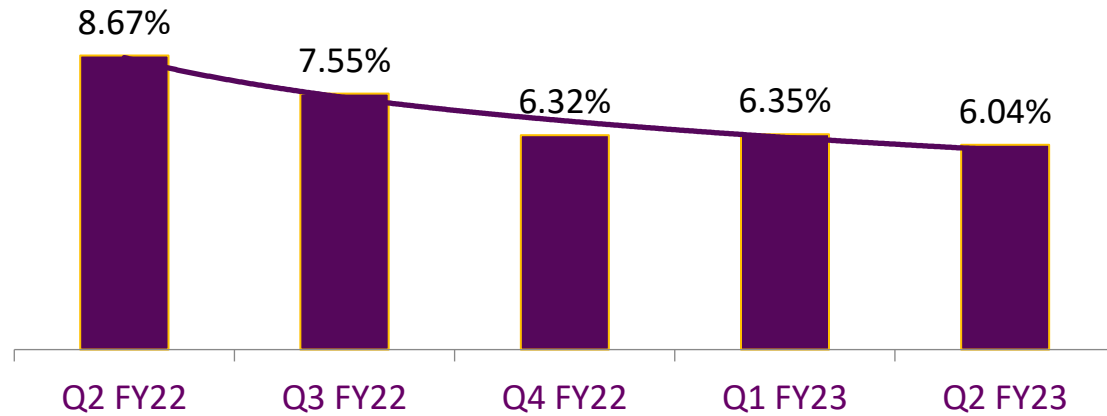
Retail

₹. in Crore

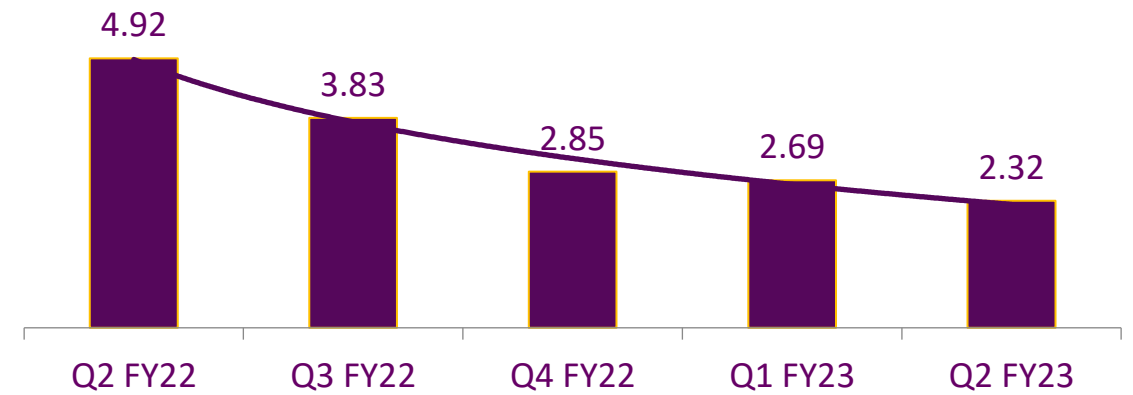




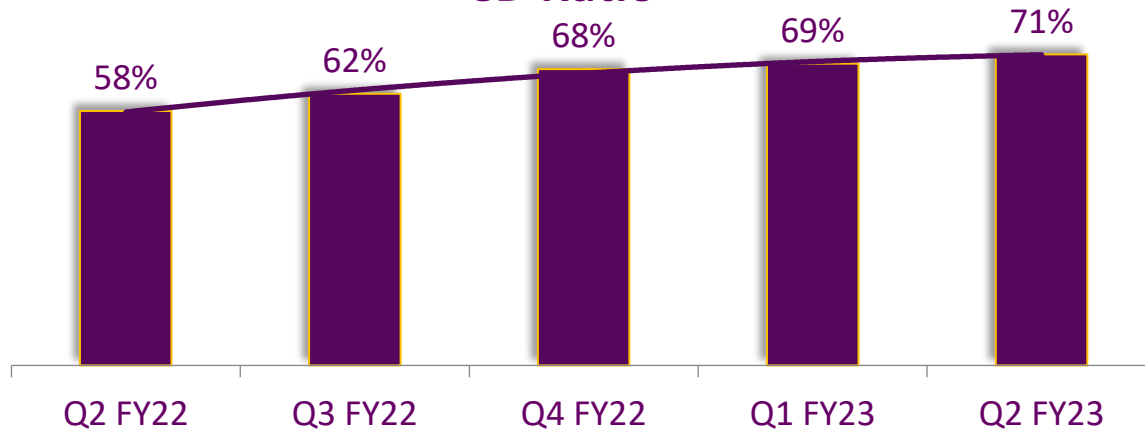
Gross NPA%



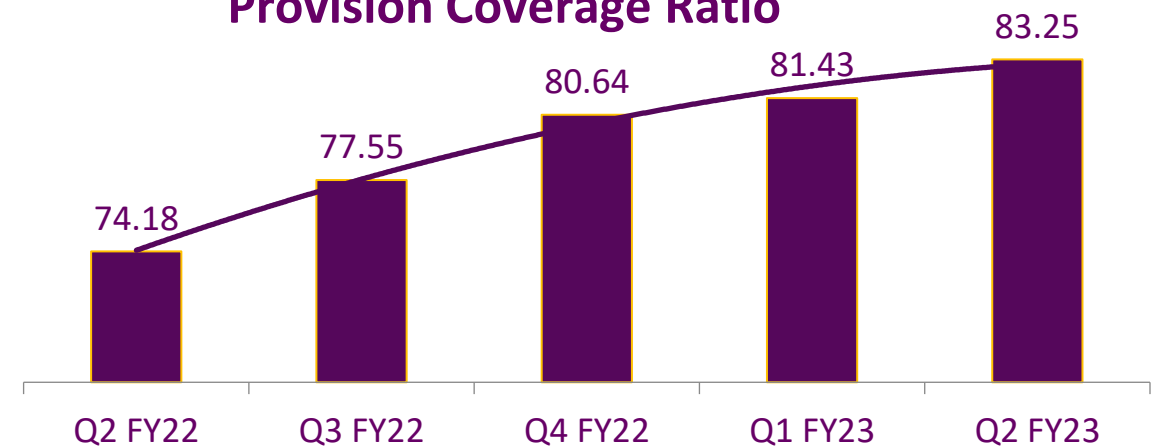
Net NPA%



CD Ratio



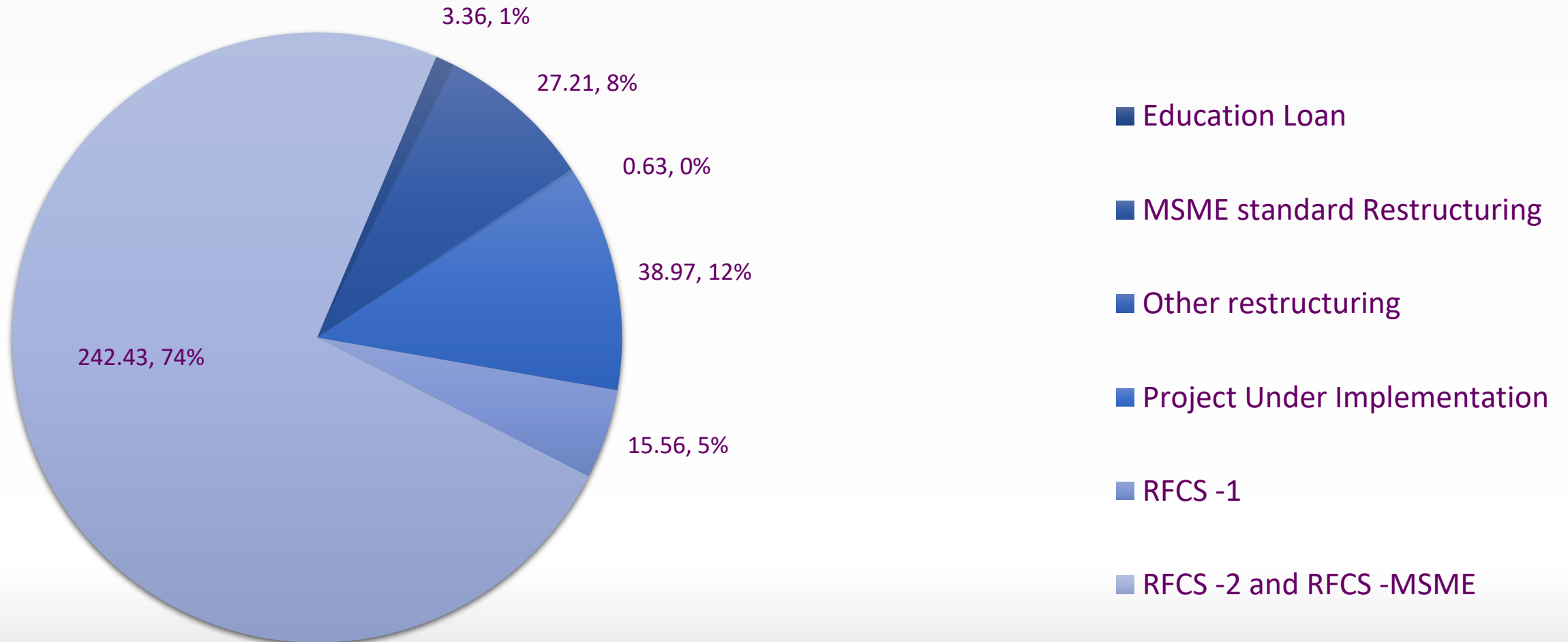
Provision Coverage Ratio



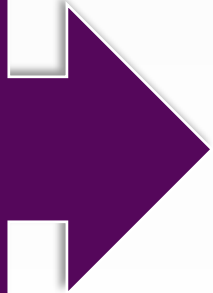
Restructured Standard Advances as on 30th September, 2022

₹. in Crore

Total Restructured Standard Advances - Rs.328.16 Crore



Digital Migration



71.49%

Share of Digital Banking Transactions @ 71.49% as on 30th Sept 2022 compared to 60.91% as on 30th Sept 2021

44.74%

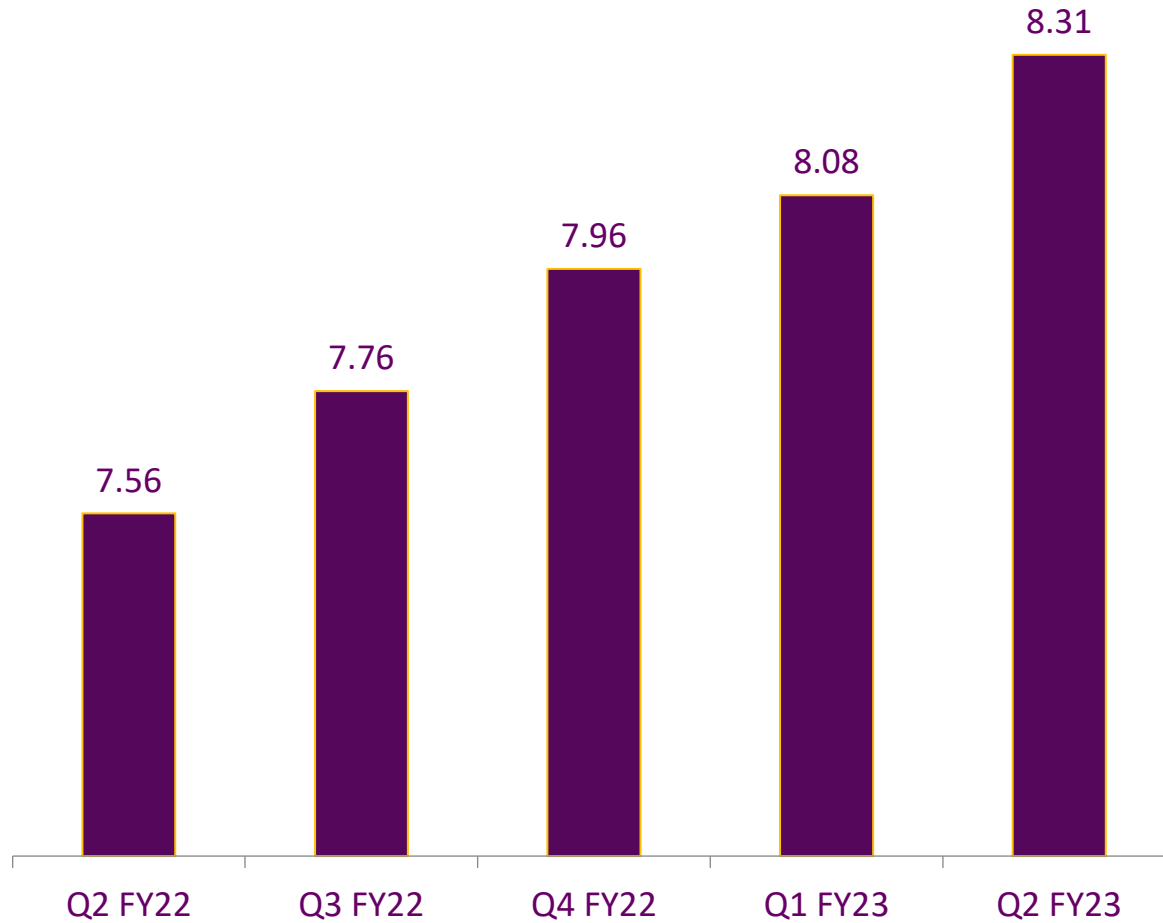
Mobile Banking turnover up by 44.74% **YoY**

28.71%

Retail Internet Banking turnover up by 28.71% **YoY**

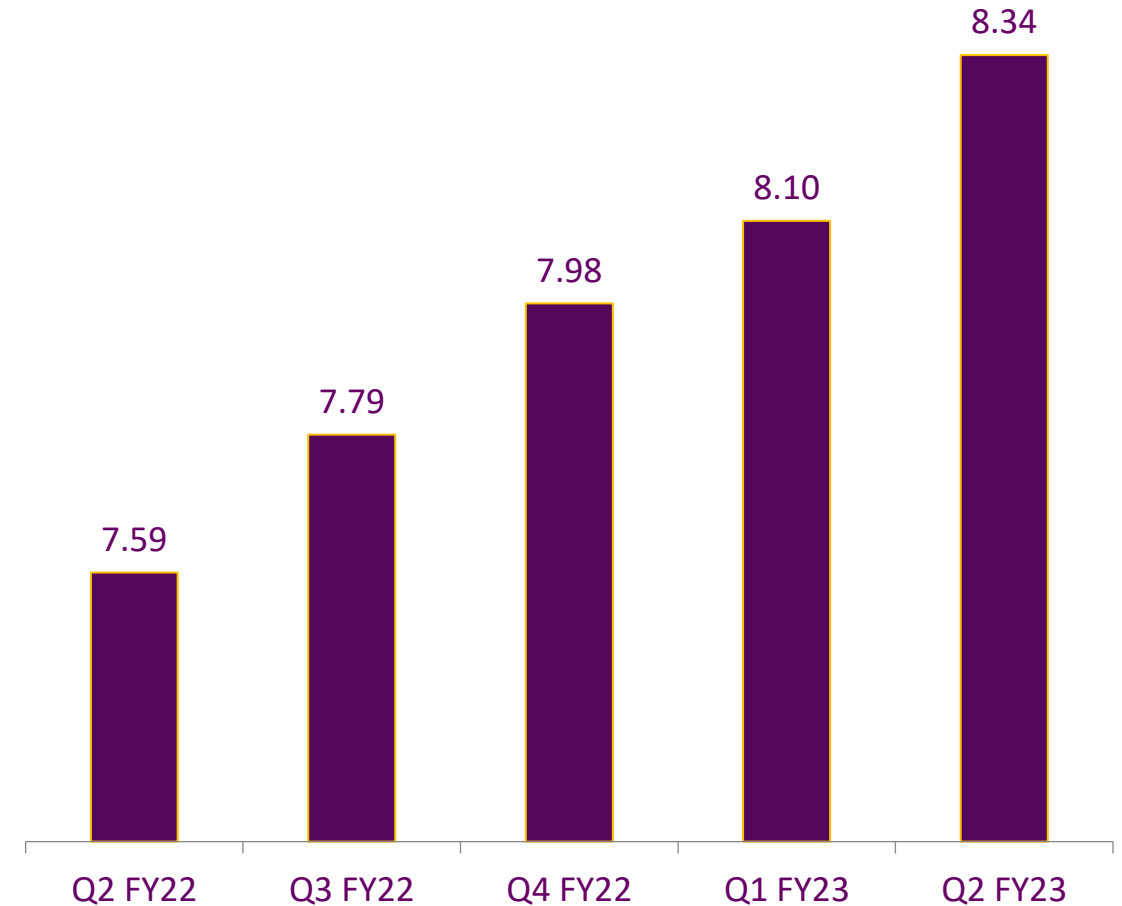
Mobile Banking Registered Customers

in Lakhs



Retail Internet Banking Registered Customers

in Lakhs



Balance Sheet overview

₹. in Crore

Particulars	30.09.2021 (Reviewed)	31.03.2022 (Audited)	30.06.2022 (Reviewed)	30.09.2022 (Reviewed)
CAPITAL AND LIABILITIES				
Capital	253	253	253	253
Reserves and Surplus	622	647	621	636
Deposits	11918	12403	12576	12748
Borrowings	150	150	454	580
Other Liabilities and Provisions	289	343	265	281
TOTAL	13232	13796	14169	14498
ASSETS				
Cash and Balances with Reserve Bank of India	1066	708	704	764
Balances with Banks and Money at call and short notice	17	27	100	31
Investments	4594	4044	4102	4061
Advances	6696	8142	8396	8762
Fixed Assets	223	221	222	224
Other Assets*	636	653	645	656
TOTAL	13232	13796	14169	14498
* Out of Which RIDF/RHF/MSME Deposits	247	265	250	249
Contingent Liabilities	857	1023	1036	1106
Bills for collection	305	302	305	303

₹. in Crore

Particulars	30.09.2021 (Reviewed) Q2	30.06.2022 (Reviewed) Q1	30.09.2022 (Reviewed) Q2	Growth (YoY)	YOY Growth%
Interest Income	229.01	258.37	262.50	33.49	14.62
Interest Expenses	138.35	141.07	146.06	7.71	5.57
Net Interest Income	90.66	117.30	116.44	25.78	28.44
Non Interest Income	37.58	(21.55)	22.76	(14.82)	(39.44)
Operating Expenses	102.18	100.77	103.85	1.67	1.63
Operating Profit	26.06	(5.02)	35.35	9.29	35.65
Provisions and Contingencies	22.40	21.41	19.46	(2.94)	(13.13)
Net Profit	3.66	(26.43)	15.89	12.23	334.15

₹. in Crore

Particulars	Q2 FY 22	Q3 FY 22	Q4 FY 22	Q1 FY 23	Q2 FY 23
Yield on Advances (%)	9.56	9.62	9.39	9.41	9.28
Yield on Investments (%)	5.10	5.18	5.27	5.59	5.57
Cost of Deposits (%)	4.60	4.56	4.54	4.41	4.39
Cost of Funds (%)	4.70	4.67	4.64	4.52	4.50
Net Interest Margin (%)	2.85	2.94	3.00	3.64	3.58
Cost/Income Ratio (%)	82.05	80.71	74.73	105.24	87.09
Return on Assets (%)	0.16	0.13	0.27	(0.76)	(0.15)
Return on Equity (%)	2.38	1.95	3.99	(12.14)	(2.36)
EPS (%)	0.14	0.51	1.42	(1.04)	(0.42)
Book Value (Rs)	34.57	34.66	35.57	34.53	35.16
Market Capitalisation	409.88	375.72	313.73	294.51	305.89
CRAR Basel III (%)	13.64	13.13	12.98	12.19	12.32
Core CRAR	10.98	10.52	10.31	9.95	10.08
RWA Basel III (in Cr)	6115.45	6388.36	6770.12	6755.35	6804.00
Ratio of RWA to Total Assets	47.34	47.29	49.07	47.68	46.93
Provision Coverage Ratio	74.18	77.55	80.64	81.43	83.25

Strong Management Team

Mr. Shivan J.K, Managing Director & CEO

- Bachelor in Agriculture, MBA & CAIIB; More than 37 years of experience in Retail, Agri, Corporate, International & Forex operations.
- Was Chief General Manager of Stressed Assets Resolution Group of State Bank of India and worked with EY India as Senior Advisor.

Mr. L. Chandran, General Manager

- A post graduate in Science, MBA(Finance), CAIIB and B.Ed;
- Associated with DLB for over 25 years in different capacities in various geographical areas and was Chief Risk Officer, Chief Compliance Officer, Chief Recovery Officer and Head SME (Credit Underwriting). Also worked in Government and Public Sector Financial Institution for about 7 years.

Ms. Kavitha T A, Head – Operations & CFO (Additional Charge)

- Qualified Chartered Accountant and Graduate in Commerce with CAIIB. Associated with DLB for over 19 years in different capacities.
- Has played a pivotal role in setting up the Integrated Risk Management Department and Operations Department of the Bank.
- Was the Regional Head of 32 branches spread over North Districts of Kerala & Karnataka State.
- Also worked in a Systemically Important NBFC for 3 ½ years .

Mr. John Varughese, Head IT and Digital Banking

- Engineering graduate, MBA, Certified Information System Auditor (CISA) & CAIIB; Over 28 years of experience in IT & Banking including with Federal Bank.
- Worked as Chief Information Security Officer, Head – Alternate Channels, Regional Head, Chief Compliance Officer and Chief Credit Officer.

Mr. Rajan Sleeba, Head- Human Resources Department

- Post Graduate in law (LLM) and CAIIB; Over 36 years of experience in banking sector including working with Federal Bank.
- Vast experience in Branch Banking, Credit and as Regional Head.

Mr. Surendran A.V, Head- Wholesale Banking

- Graduate in Science and JAIIB; More than 33 Years of experience in banking with specialization in Treasury Management for last 17 years.
- Worked as Regional Head and handled Government Business.

Mr. Santoy John, Chief Compliance Officer

- Post Graduate in Science, CISA & CAIIB and PGCP in Business Management from XIMB Bhubaneswar, previously associated with ICICI Bank and RBL Bank.
- Over 24 Years of experience covering Teaching, Retail Banking, Internal Audit, Information Security, Payment systems, Centralized Operations and Compliance.

Mr. Binoy B.S, Head- Internal Audit

- Graduate in Science, LLM & CAIIB; Over 25 years of experience in banking including working with South Indian Bank and 5 years' as a practising lawyer.
- Vast experience in Legal, Credit Sanction, Credit Monitoring and Recovery.

Mr. Satheesan V, Chief Vigilance Officer

- Graduate in Law (BAL, LLB), Master of Business Law (MBL) and MBA (International Business);
- Over 29 years experience which includes as a practicing lawyer and with Indian Overseas Bank. Has the Additional charge as Head-Legal.

Mr. Suresh M Nair, Chief Credit Officer

- Bachelor in Commerce and CAIIB; Over 40 Years of experience in Banking with SBI Group (State Bank of Travancore, State Bank of Patiala & State Bank of India).
- Vast experience in Corporate Credit, SME, Stressed assets & Project Finance.

Mr. Gurumurthy R.K, Head Treasury

- Commerce Graduate with CAIIB
- 39 years of experience in Commercial & Investment Banking with specialization in Treasury operations for over 30 years, in India and abroad.

Mr. Venkatesh H, Company Secretary

- A qualified Company Secretary, Chartered Accountant, Cost Accountant and Post Graduate in Commerce & JAIIB.
- Over 8 years of experience in Secretarial operations.

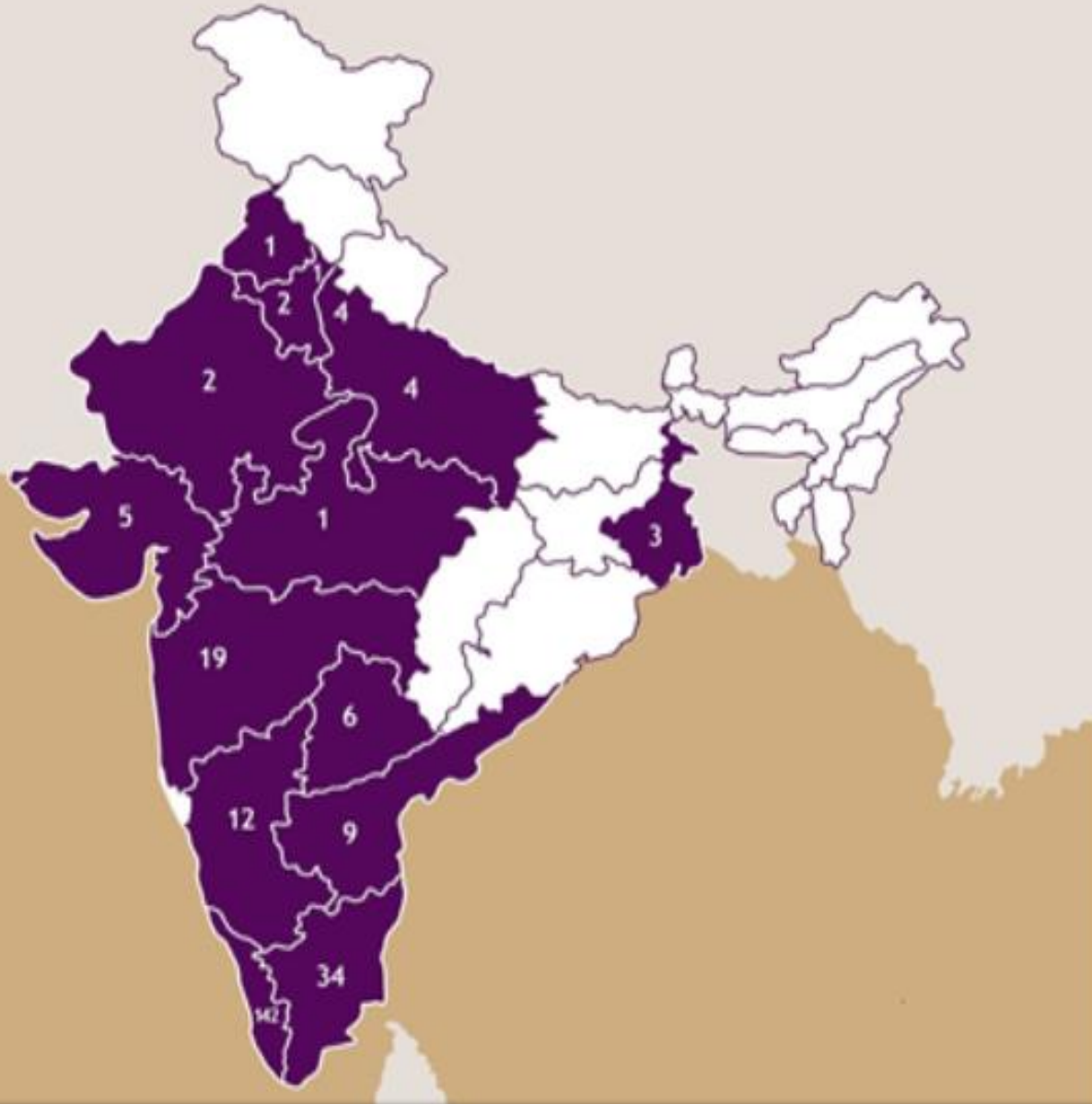


NEW STREET TECH
Your fast track to the future

Dhanlaxmi Bank entered into the Fintech Era for Micro Lending, Operation management & Technology services under priority sector lending by associating with New Street Technologies Pvt Ltd.



Branch Network



Over 520 customer touch points including
247 branches, 263 ATMs and 17 BCs

Branch Presence

Metro Branches – 58

Urban Branches – 63

Semi-Urban Branches – 107

Rural Branches – 19

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