



Investor Presentation

Q4-FY-2024-25



DhanlaxmiBank
established 1927
Banking on Relationships forever



BOARD OF DIRECTORS



Shri. K.N Madhusoodanan
PART-TIME CHAIRMAN



Shri. Ajith Kumar K.K
MD & CEO



Shri. P. Suriaraj
EXECUTIVE DIRECTOR



Shri. G. Rajagopalan Nair
INDEPENDENT DIRECTOR



Shri. D. K. Kashyap
RBI ADDITIONAL DIRECTOR



Dr. Nirmala Padmanabhan
INDEPENDENT DIRECTOR



Ms. Vardhini Kalyanaraman
INDEPENDENT DIRECTOR



**Shri. Nageswara Rao -
Chatradi**
RBI ADDITIONAL DIRECTOR



Dr. Jineesh Nath C.K
DIRECTOR



Shri. Ashutosh Khajuria
ADDITIONAL DIRECTOR

DIRECTORS

- ❖ Total Business of the Bank grew by **14.31%** and reached ₹ **28,219** Crore as on March 31st, 2025.
- ❖ Total Deposit of the Bank grew by **12.06 %** to reach ₹ **16,013** Crore.
- ❖ Gross Advance of the Bank grew by **17.40%** to reach ₹ **12,206** Crore.
- ❖ Gold Loan Portfolio registered a growth of **33.81%** to reach ₹ **3,799** Crore.
- ❖ Retail Deposit of the Bank grew by **11.79%** to reach ₹ **12,935** Crore.
- ❖ Provision Coverage Ratio improved to **88.84%** from **88.32%**.
- ❖ Gross NPA percentage reduced to **2.98%** from **4.05%**.
- ❖ Net NPA percentage reduced to **0.99%** from **1.25%**.

Performance
Y-o-Y

❖ CRAR Basel III (%) improved to **16.12%** from **12.71%**.

❖ Cost to Income Ratio reduced to **85.42%** from **88.66%**.

❖ CD Ratio improved to **76.22%** from **72.76%**

❖ RoA improved to **0.41%** from **0.38%**

❖ NIM improved to **3.20%** from **3.17%**

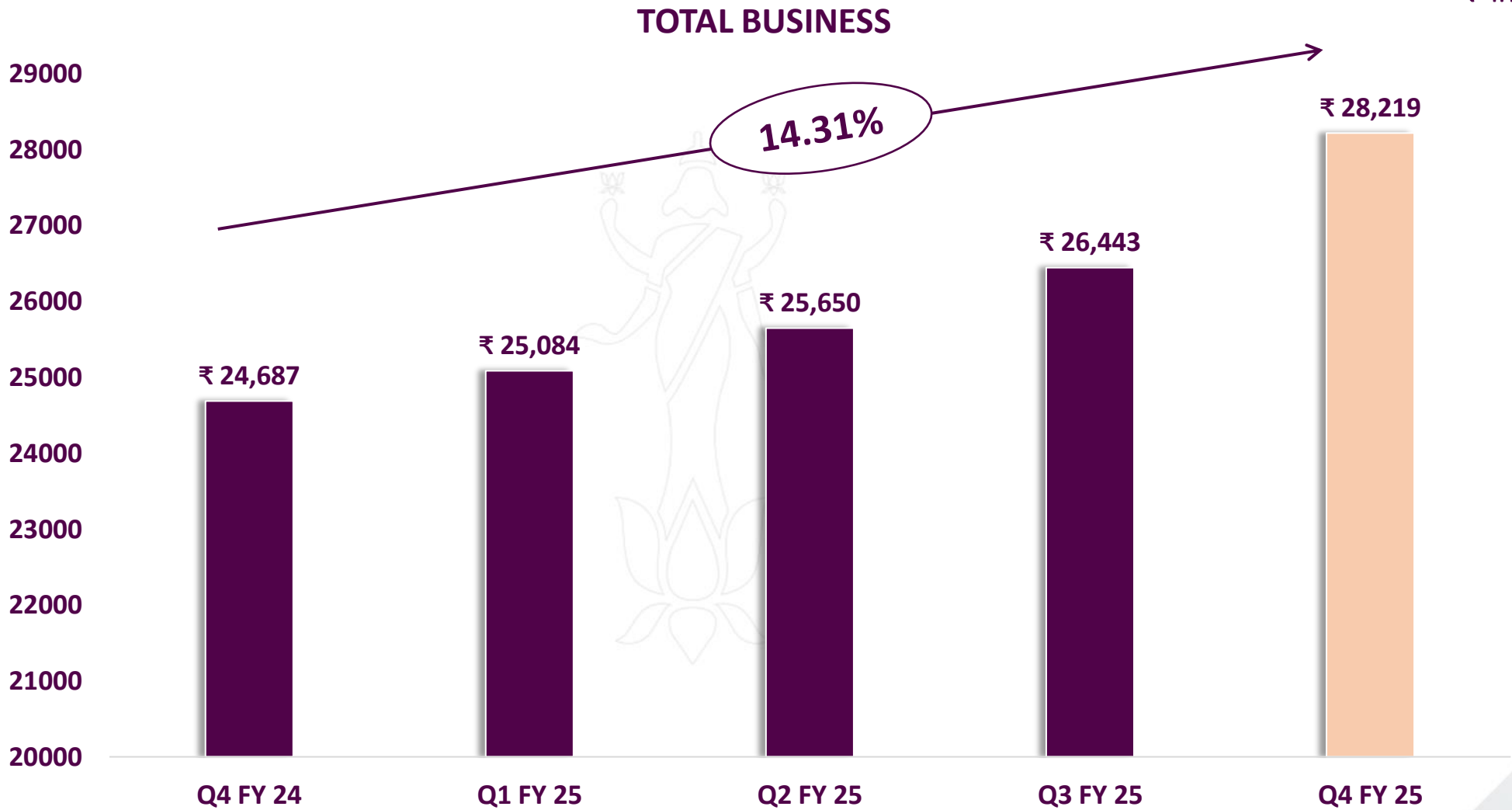
❖ Yield on Investments improved to **6.23%** from **5.73%**.

Performance
Y-o-Y

BUSINESS PERFORMANCE

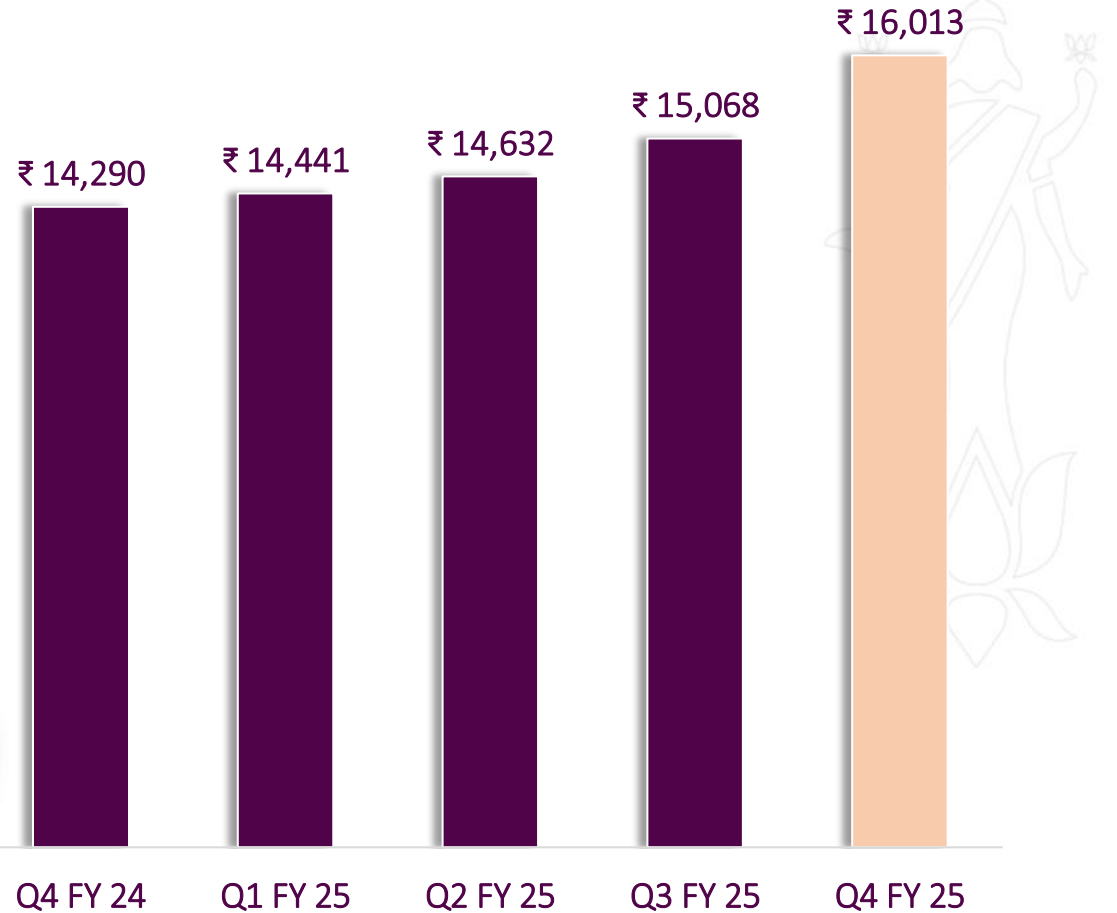
₹ in Crore

**TOTAL
BUSINESS**
Performance
Y-o-Y

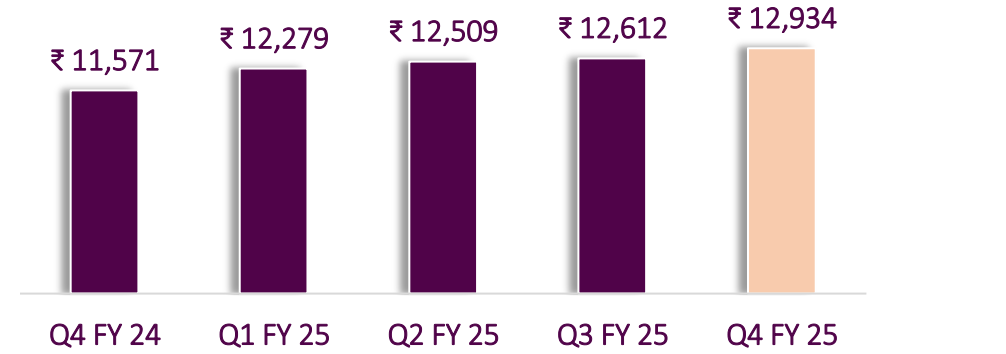


₹ in Crore

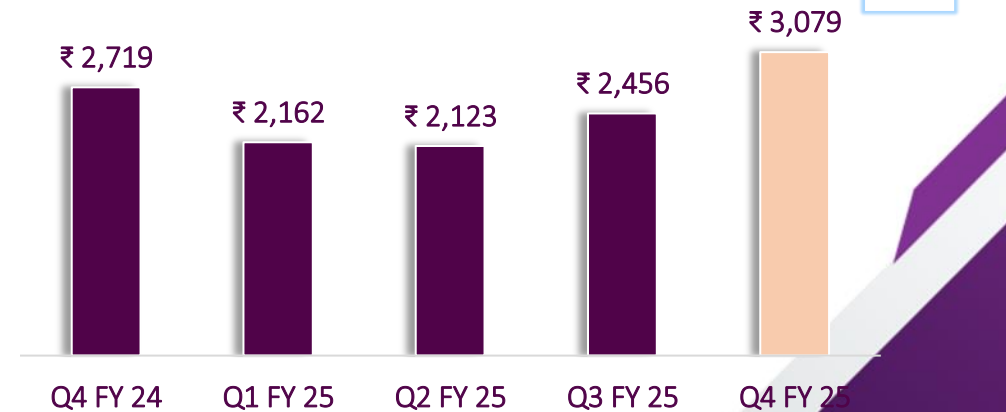
TOTAL DEPOSIT



Retail Deposit

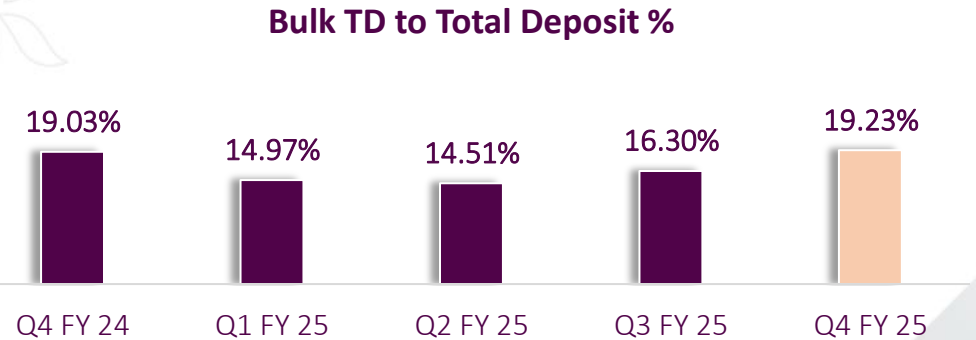
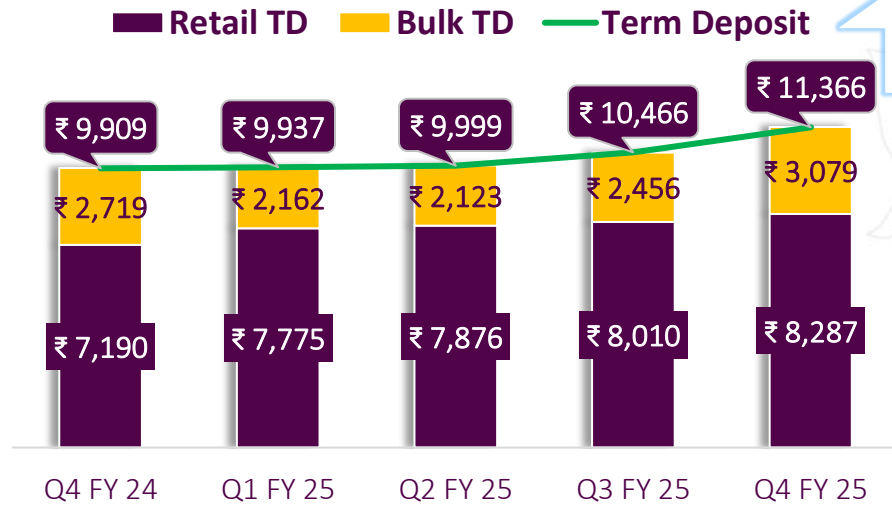
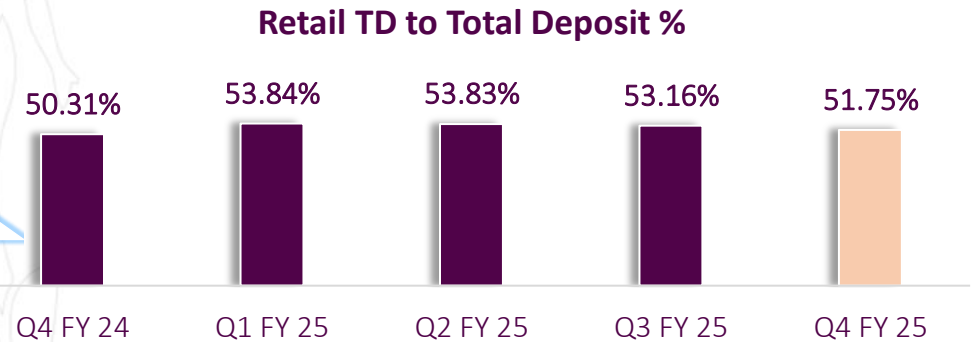
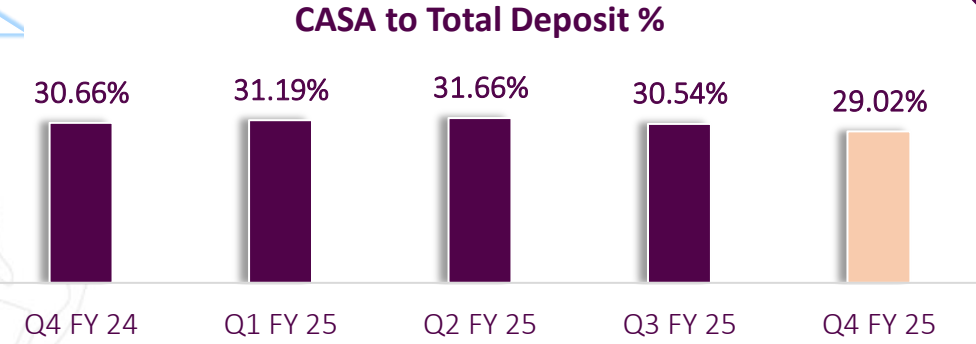
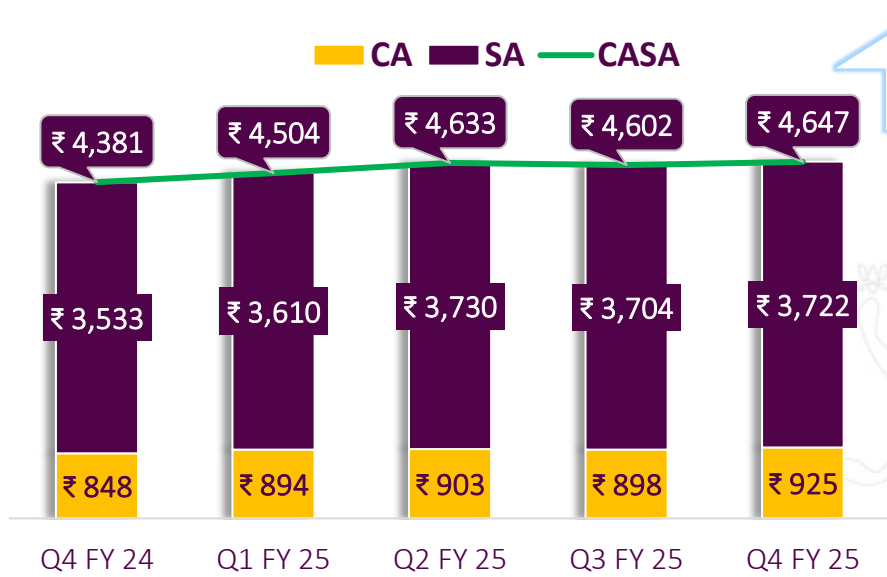


Bulk Deposit



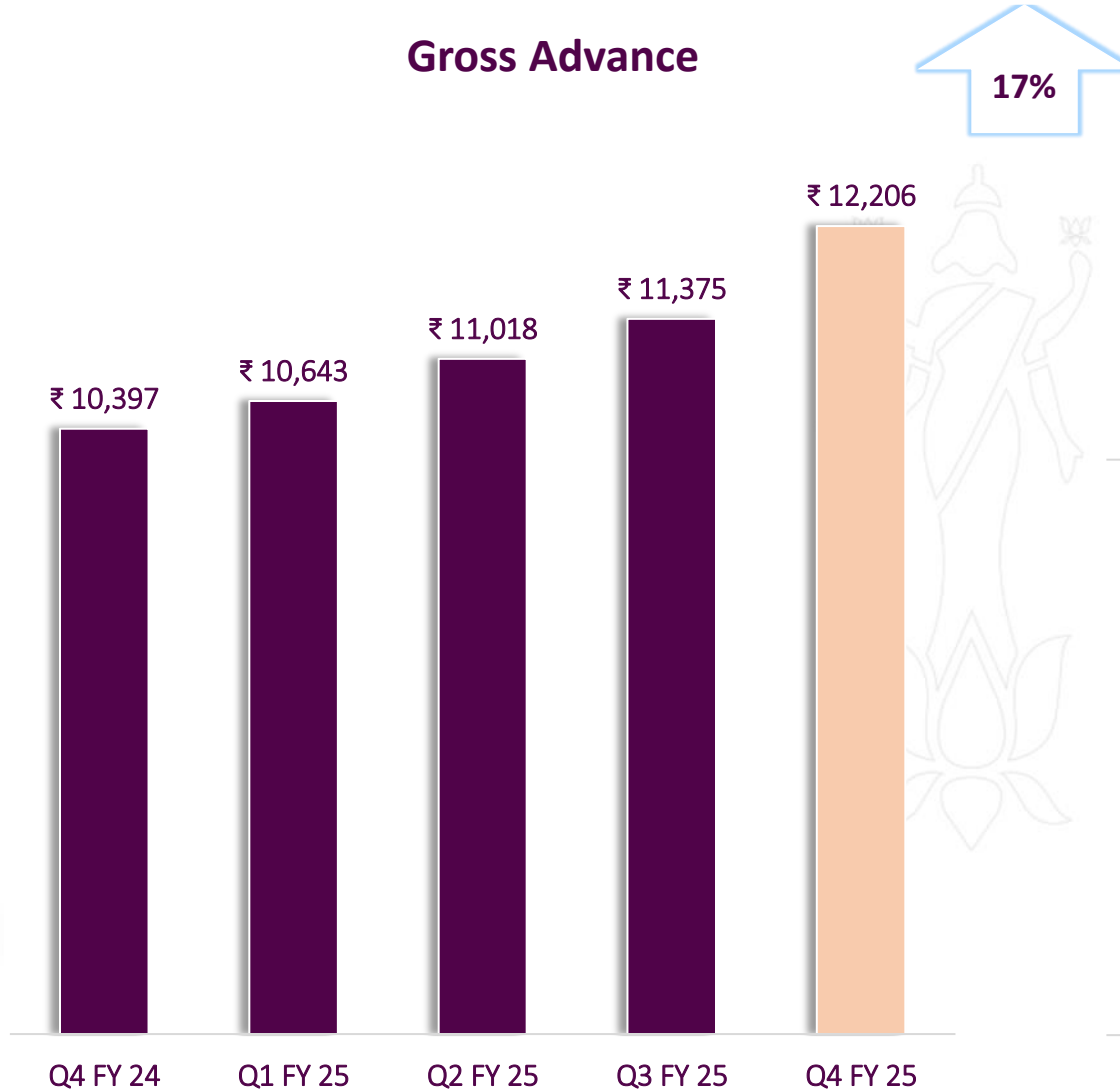
**TOTAL
DEPOSIT**
Performance
Y-o-Y

₹ in Crore

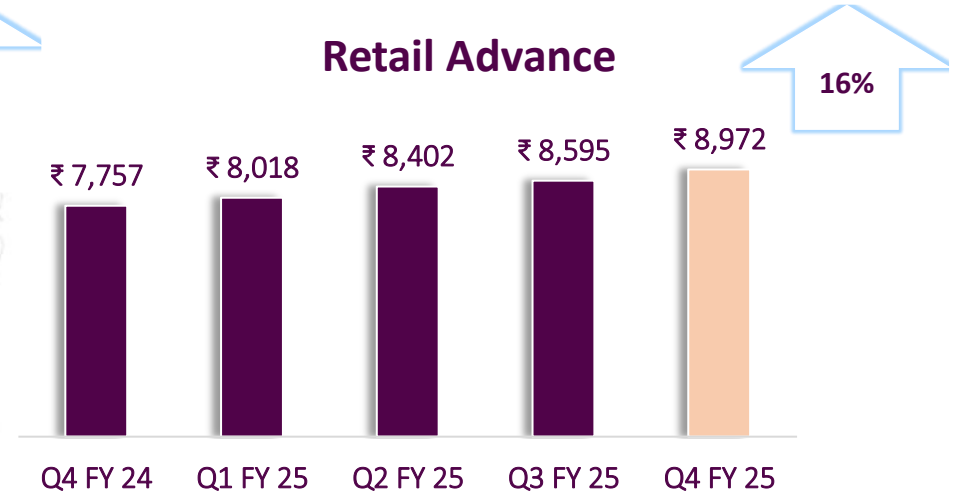


₹ in Crore

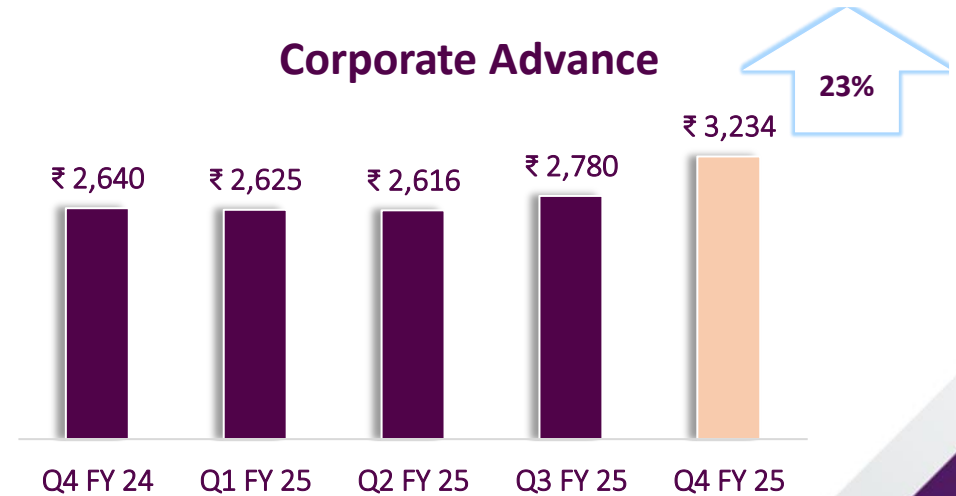
Gross Advance



Retail Advance



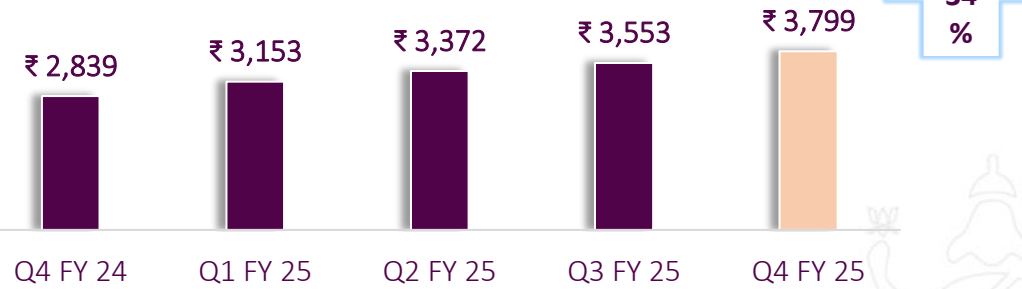
Corporate Advance



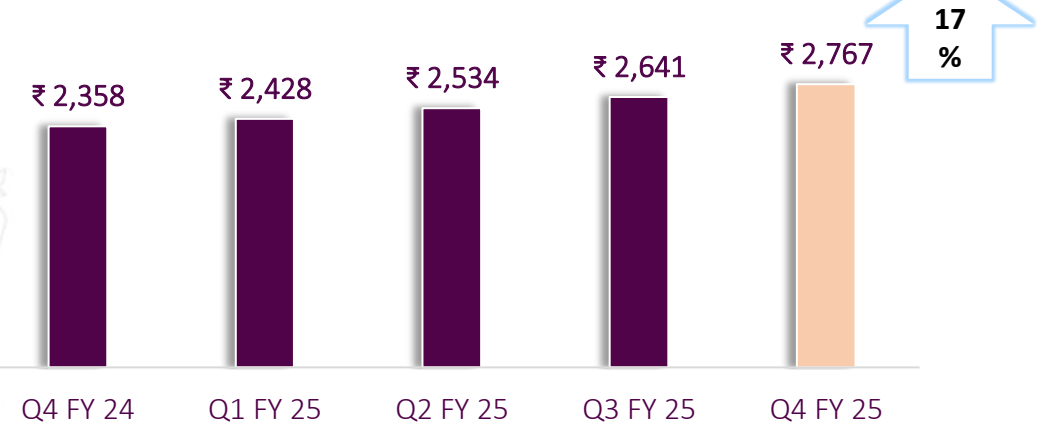
**GROSS
ADVANCE**
Performance
Y-o-Y

₹ in Crore

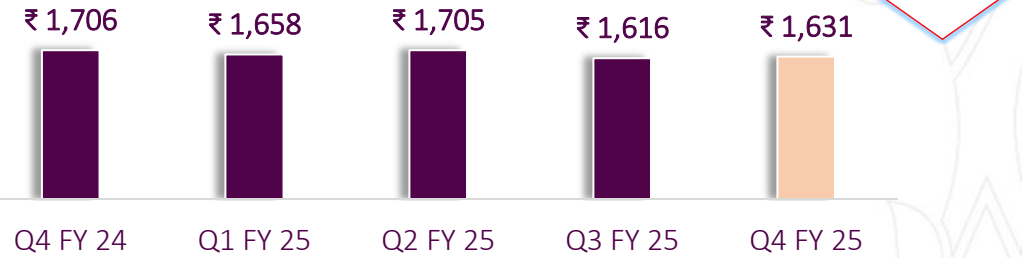
Gold Loan



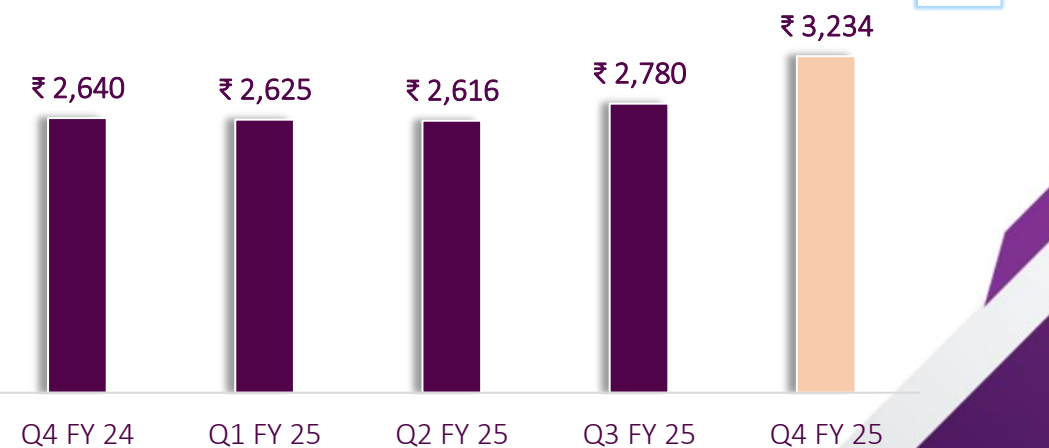
Other Retail



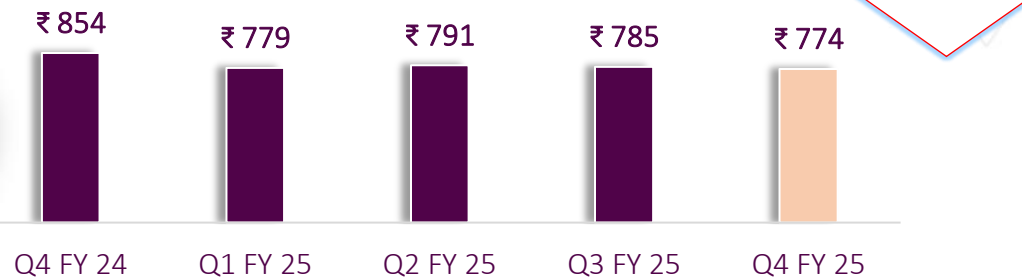
SME



Corporate Advance



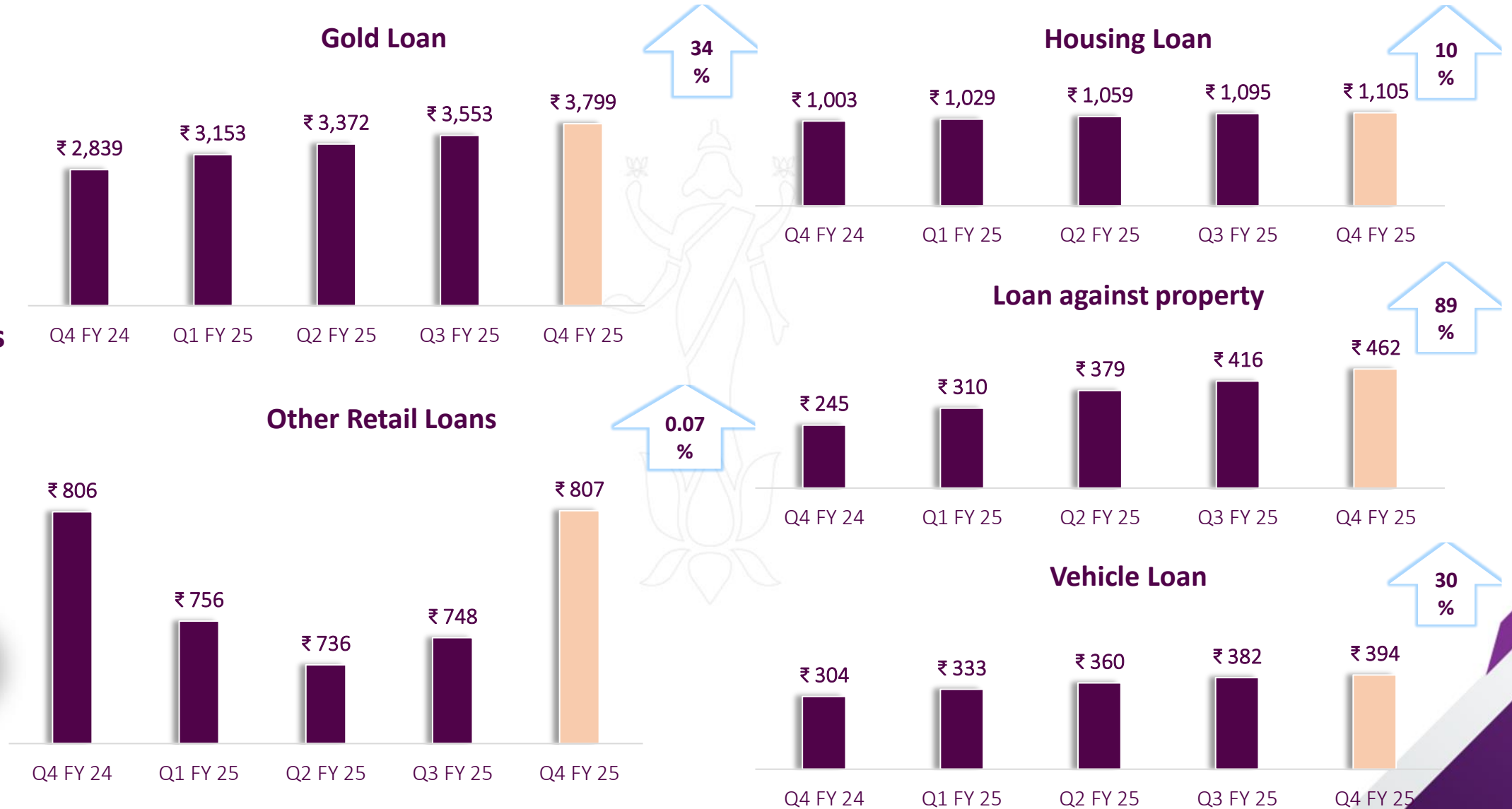
Agri & Micro (Excl. Gold)



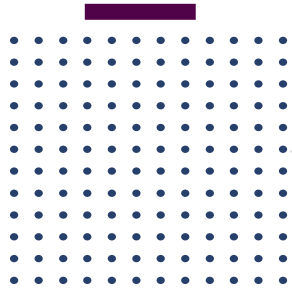
**Advance
Mix
Performance
Y-o-Y**

₹ in Crore

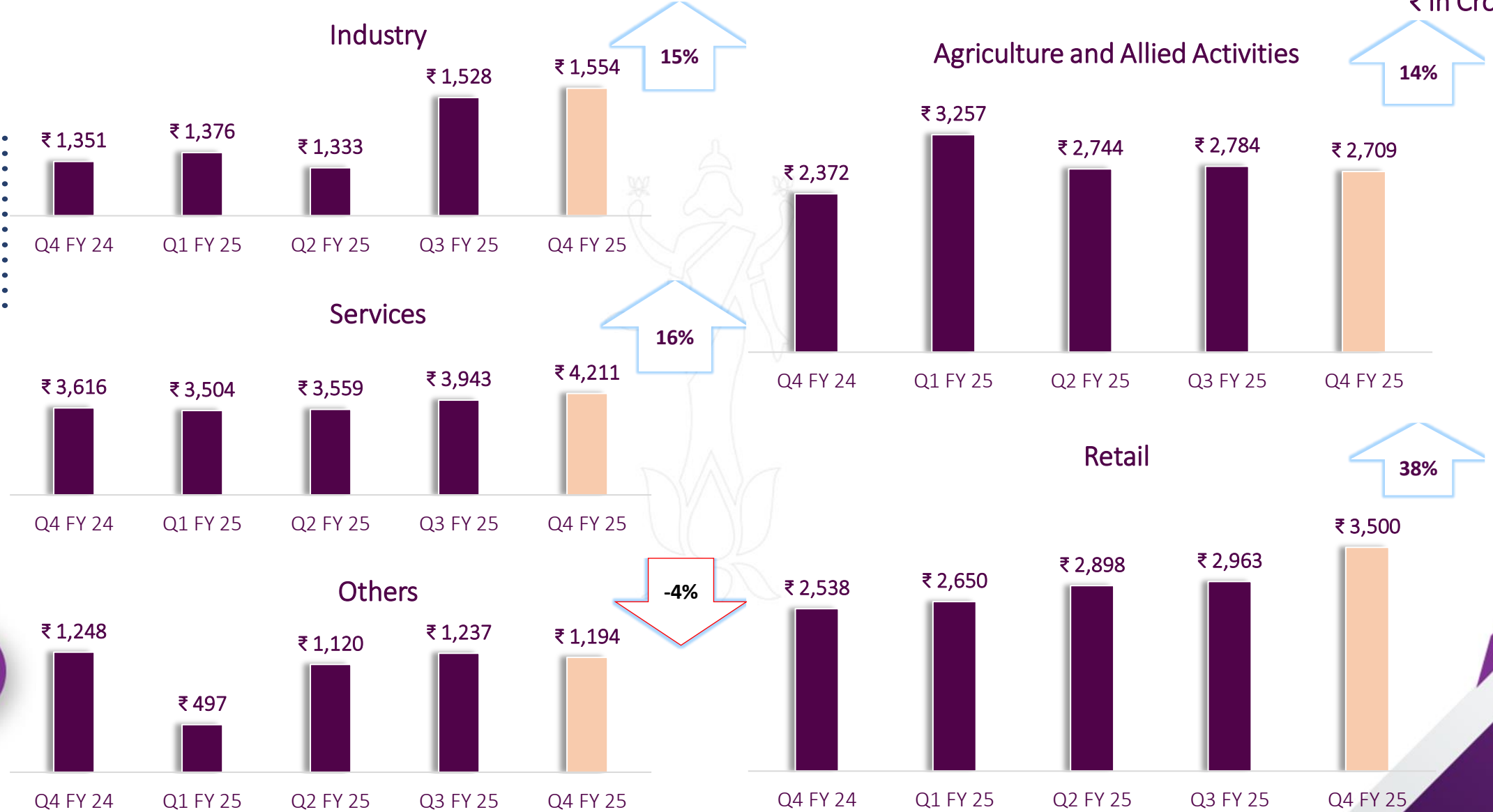
**Personal Loans
under Retail
Segment
Performance
Y-o-Y**



₹ in Crore

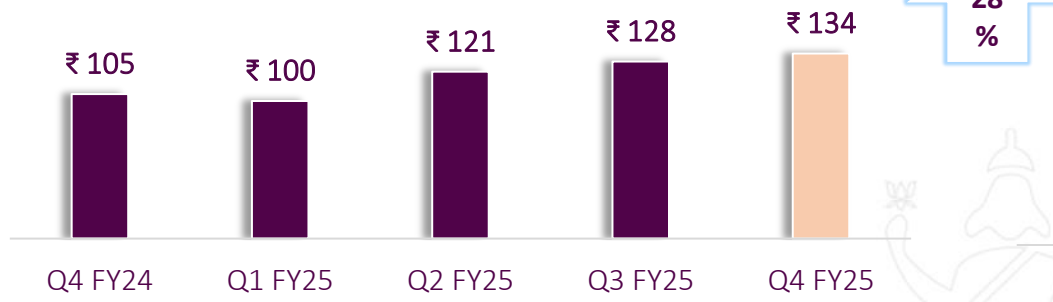


**Sector wise
Exposure
Performance
Y-o-Y**

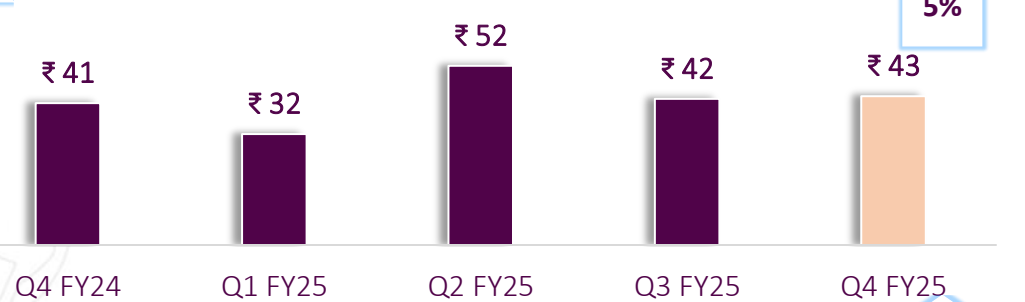


₹ in Crore

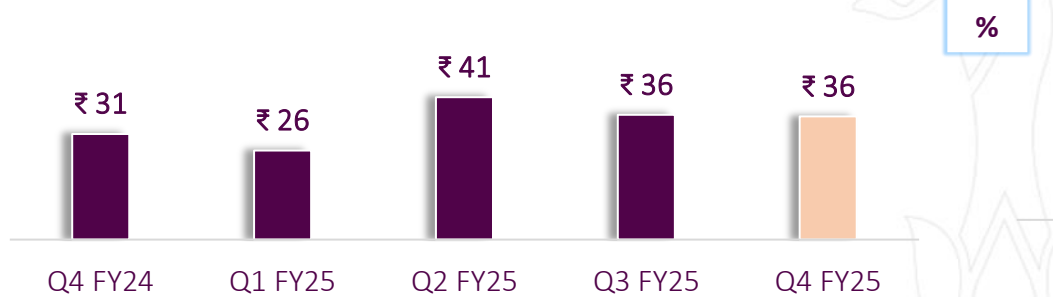
Net Interest Income



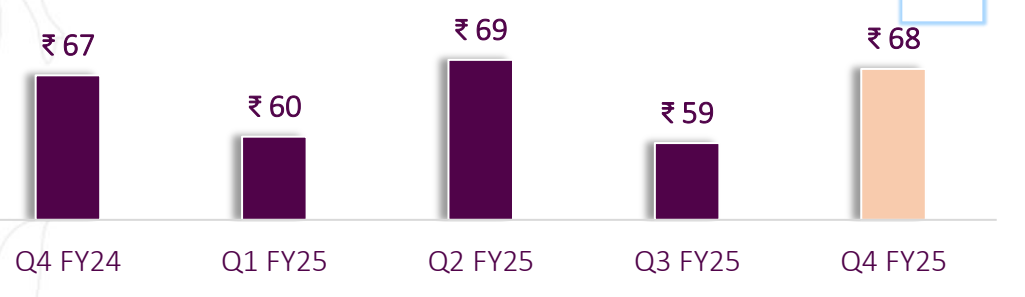
Other Income



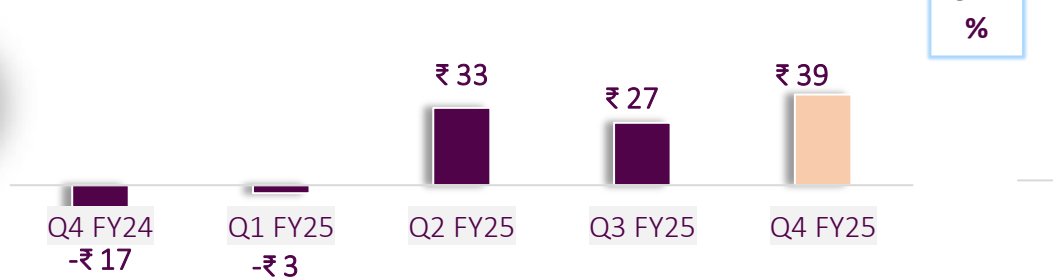
Fee Based Income



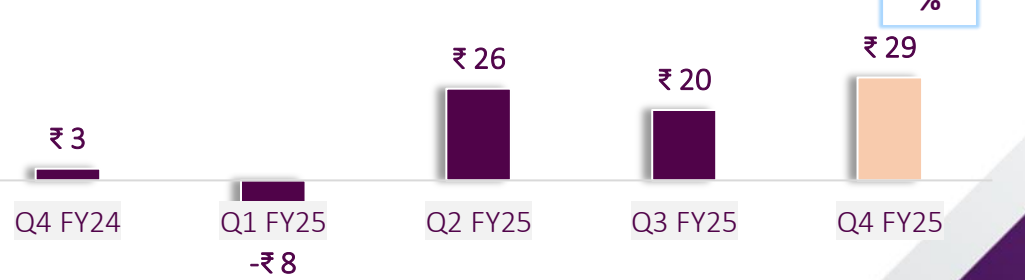
Treasury Income



Operating Profit

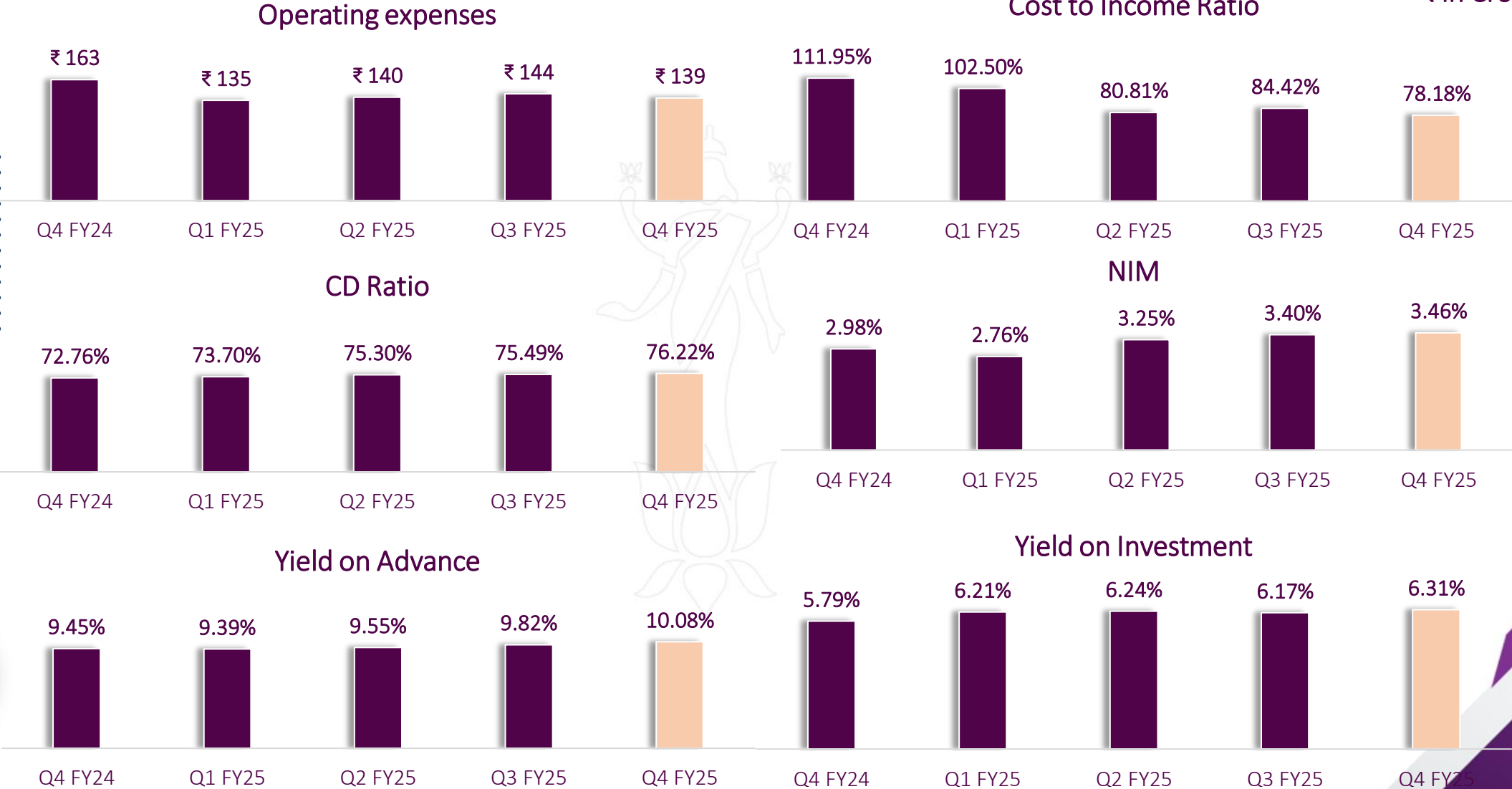


Net Profit



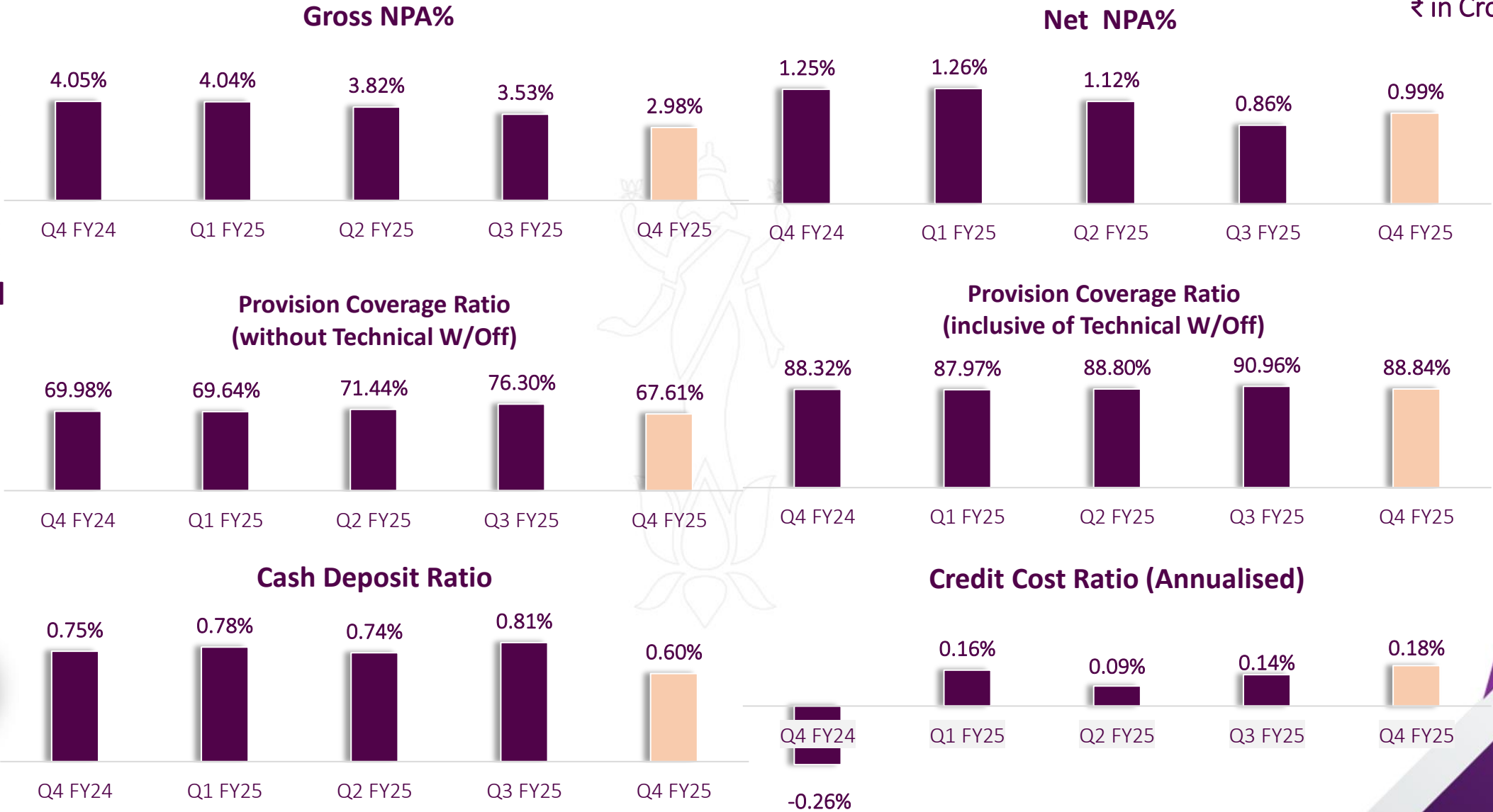
**Key Financial
Indicators
For the
Quarter**

₹ in Crore



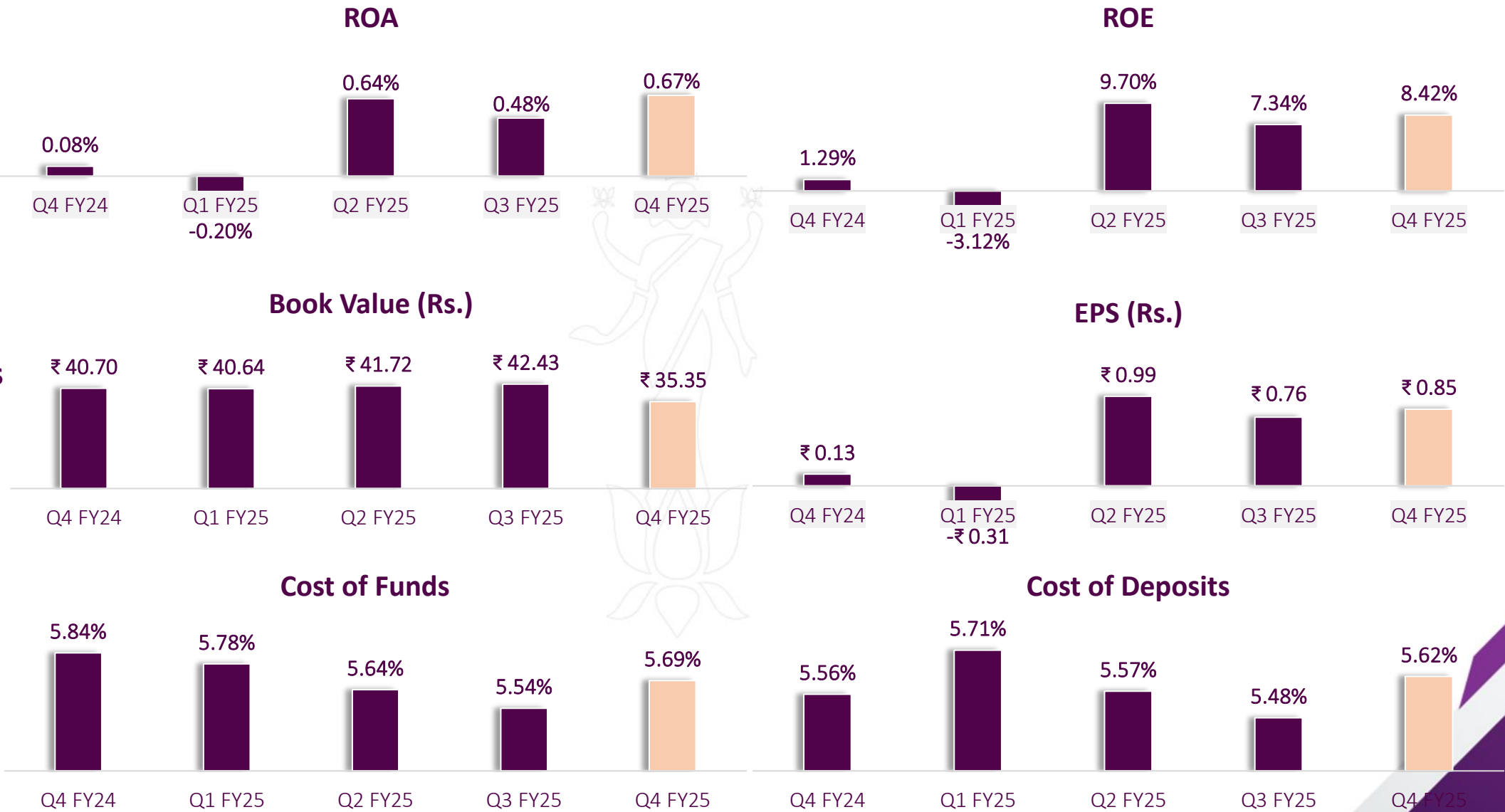
Key Financial
Indicators
For the
Quarter

Key Financial Indicators For the Quarter



Financial Ratios

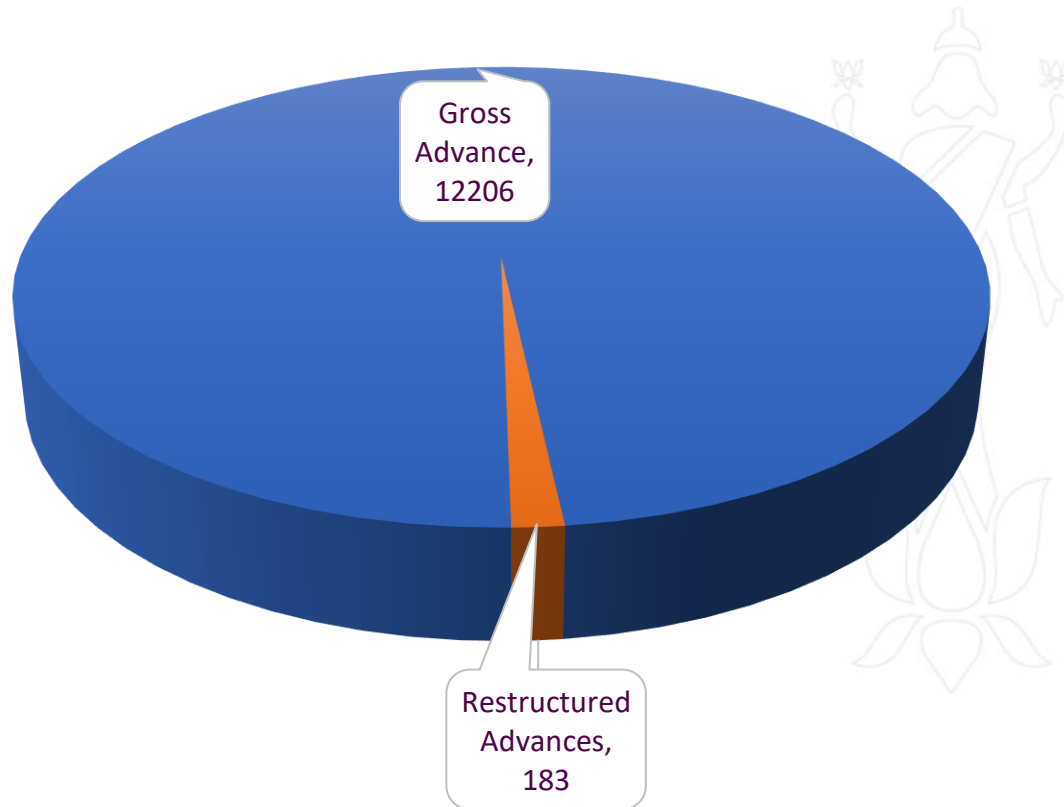
For the Quarter



Total Restructured Advances Rs.182.64 Crore on 31st March, 2025

₹ in Crore

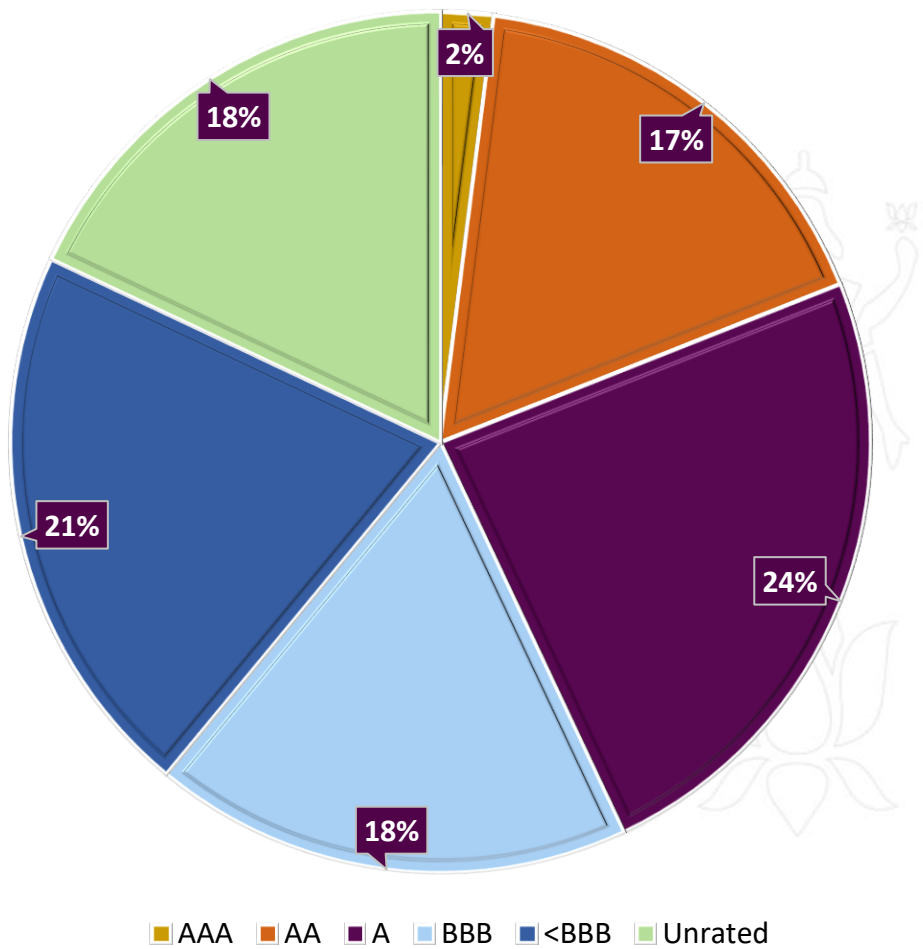
**Restructured
Advances**



Restructured Advance		
Particulars	Total Restructured Advance	Restructured Advance Standard
Gross Advance	12206	
Education Loan Scheme	2.54	1.39
MSME standard Restructuring	25.69	2.71
Other restructuring	8.4	0.37
Prudential Framework	56.4	-
Project Under Implementation	3.05	3.05
RFCS -1	0.25	0.21
RFCS -2 and RFCS -MSME	86.31	26.13
Total Restructured Advances	182.64	33.86

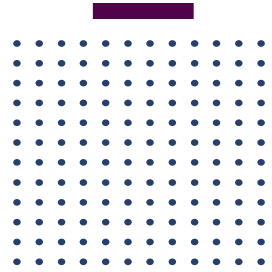
External Rating of Corporate Advances

Rating
Distribution

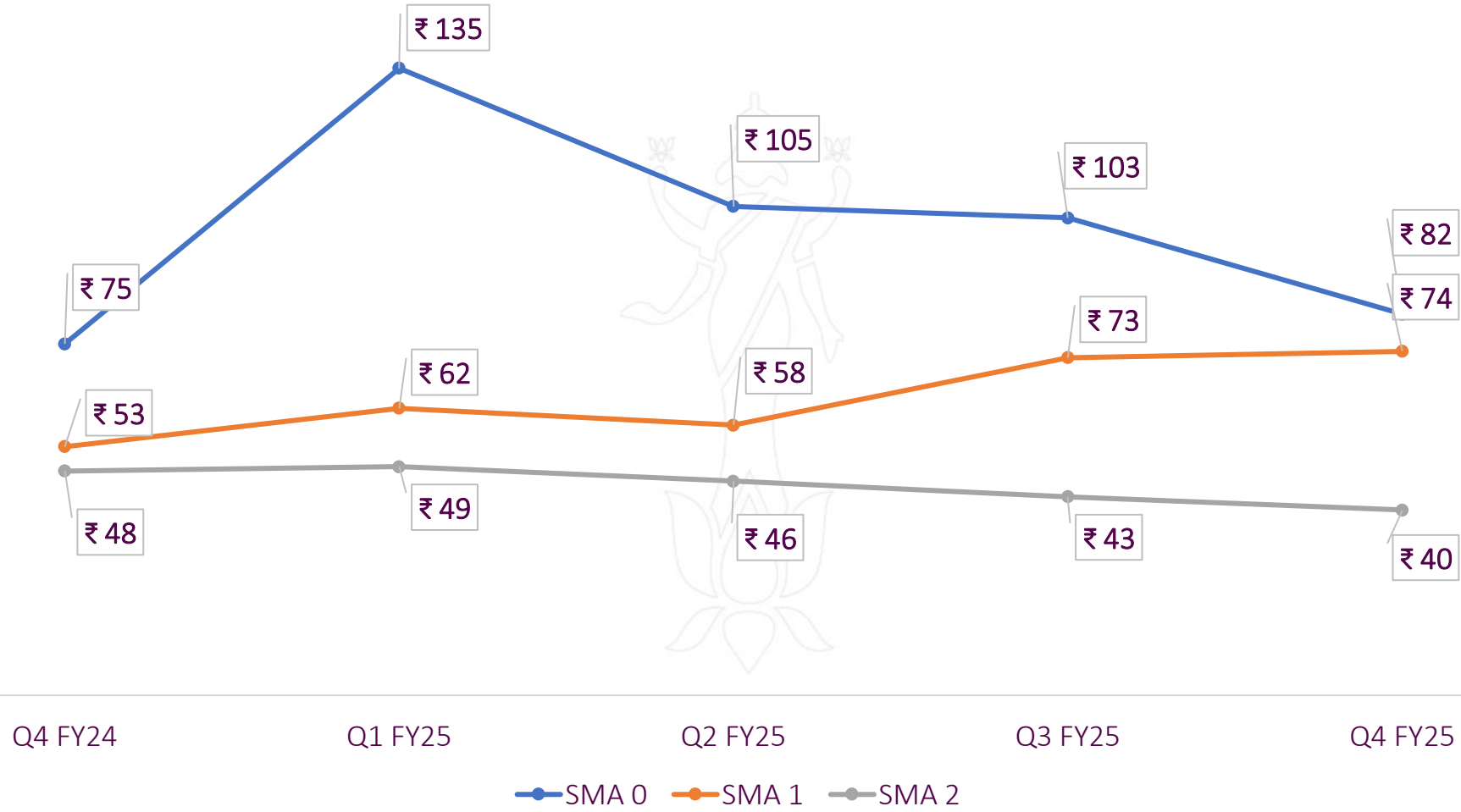


Rating Distribution	
Rating	Q4 FY25
AAA	2%
AA	17%
A	24%
BBB	18%
<BBB	21%
Unrated	18%
Total	100%

SMA Movement

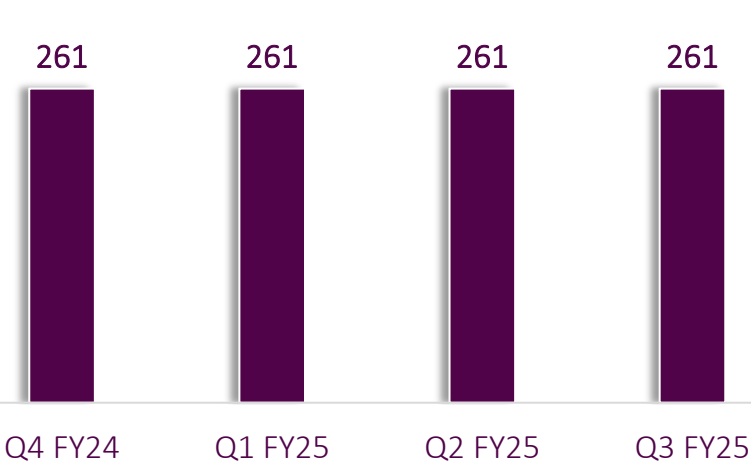


Asset
Quality

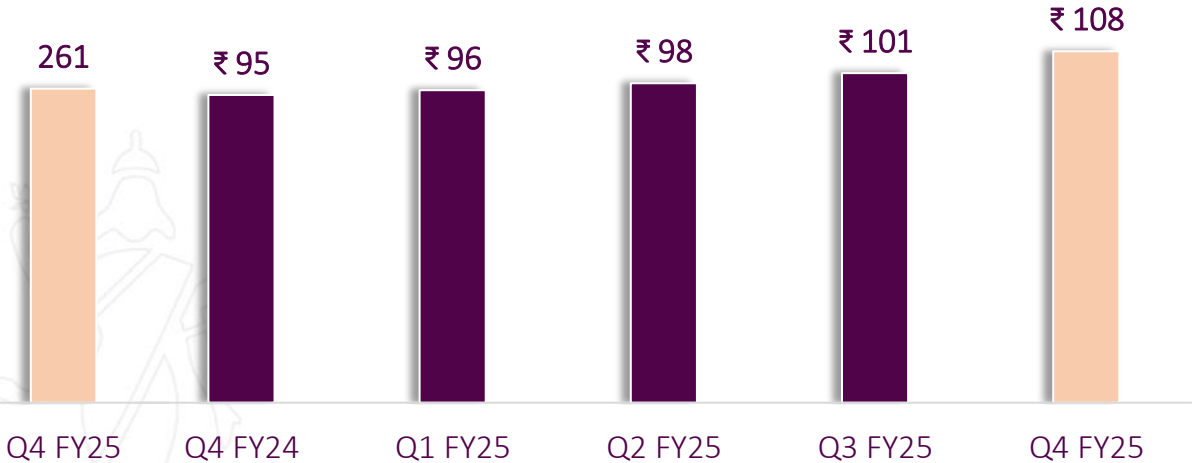


₹ in Crore

Number of Branches

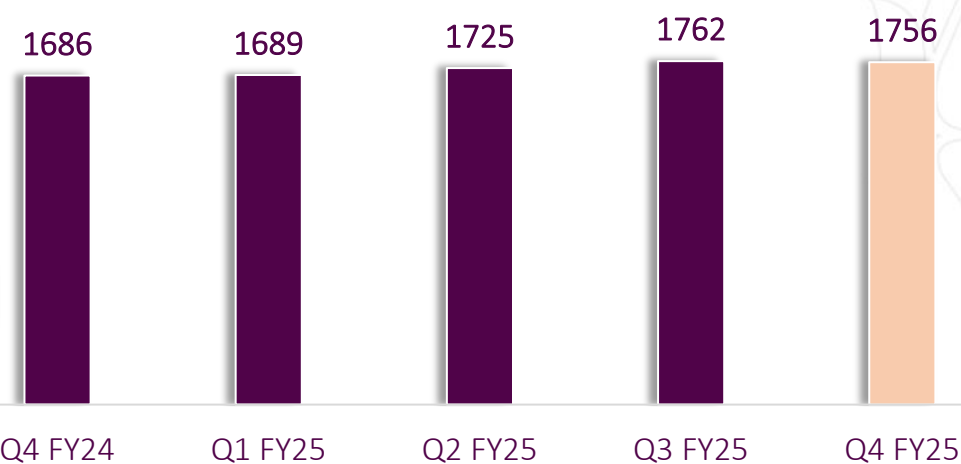


Per Branch Business

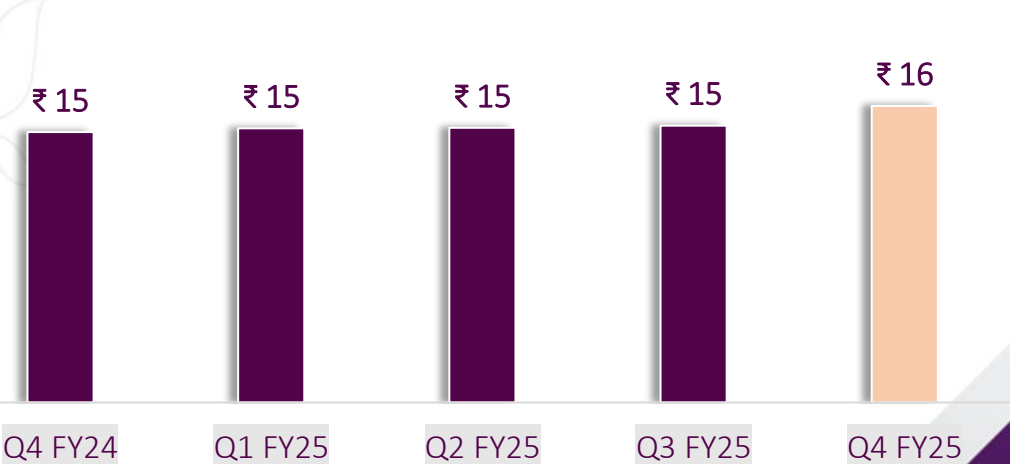


Performance

Number of Staff

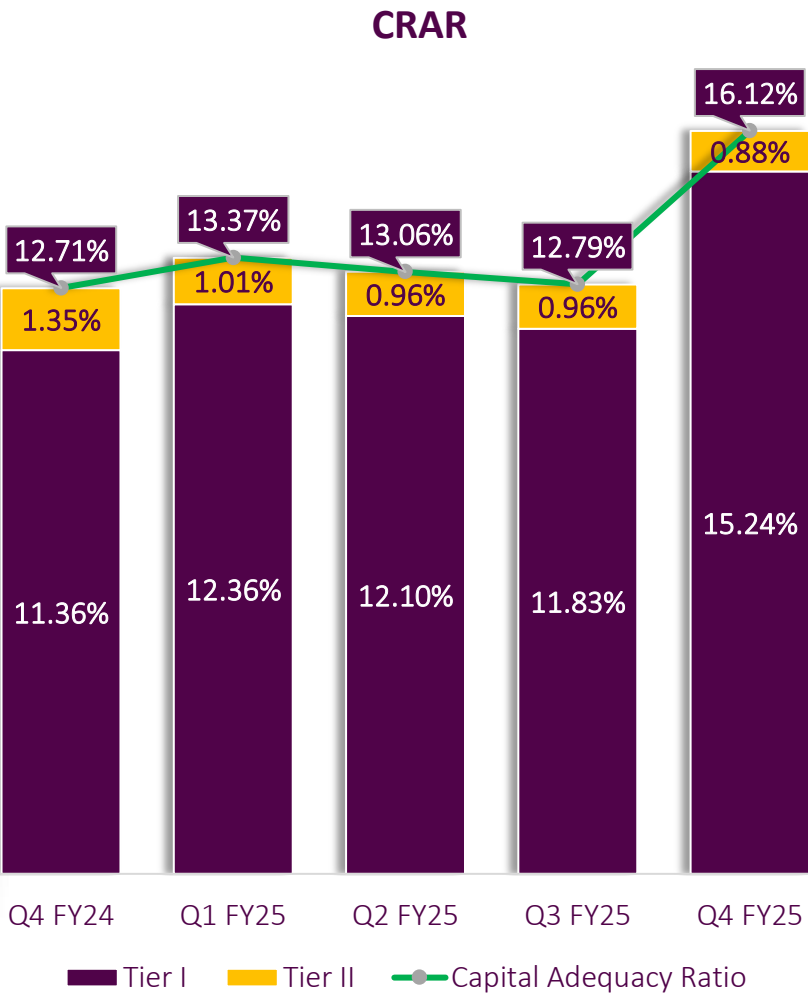


Business Per Employee



CRAR

₹ in Crore



Particulars	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25
CRAR (%)	12.71%	13.37%	13.06%	12.79%	16.12%
TIER I (%)	11.36%	12.36%	12.10%	11.83%	15.24%
Risk Weighted Assets	7462	7060	7295	7434	8155
Credit Risk	6029	5987	6222	6361	6984
Market Risk	379	18	18	18	29
Operational Risk	1055	1055	1055	1055	1142
Credit RWA to Gross Advance	58%	56%	56%	56%	57%
Liquidity Coverage Ratio (%)	164%	134%	136%	148%	160%

**Business
Result**

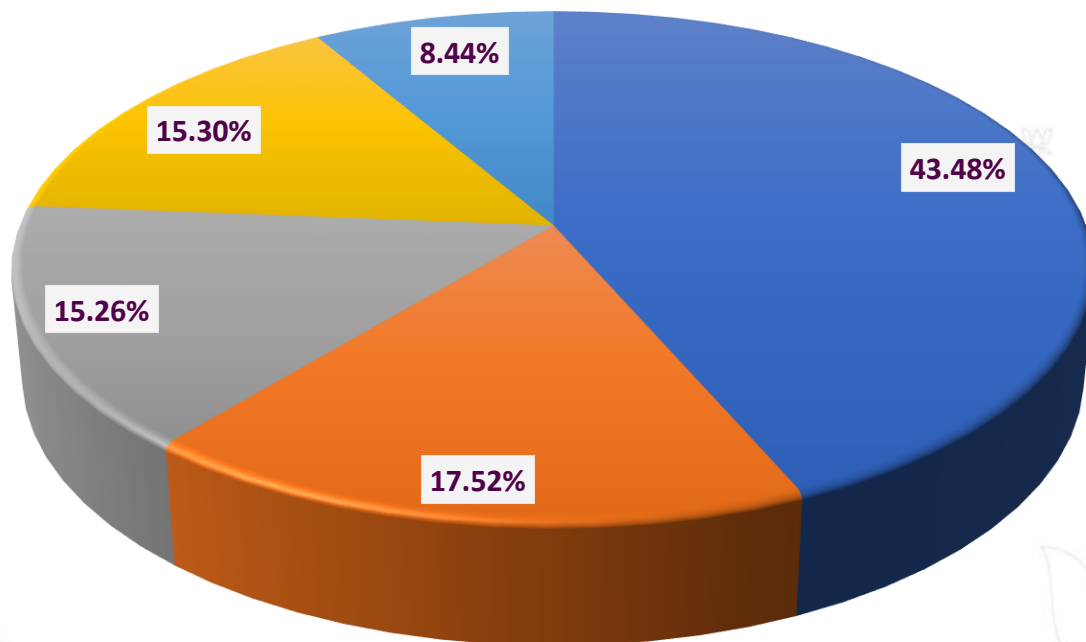
Particulars	For the Quarter Ended			For the Year Ended	
	31.03.2025 (Audited)	31.12.2024 (Reviewed)	31.03.2024 (Audited)	31.03.2025 (Audited)	31.03.2024 (Audited)
	Q4 FY 25	Q3 FY 25	Q4 FY 24	Q4 FY 25	Q4 FY 24
Interest Income-A	350.62	334.59	306.23	1319.88	1206.99
Interest Expenses- B	216.39	206.25	201.37	836.59	748.54
Net Interest Income	134.23	128.34	104.86	483.29	458.45
Non-Interest Income -C	43.09	42.20	41.07	169.20	152.56
Total Income (A+C)	393.71	376.79	347.3	1489.08	1359.55
Operating Expenses -D	138.64	143.96	163.37	557.39	541.75
Total Expenses (B+D)	355.03	350.21	364.74	1393.98	1290.29
Operating Profit	38.68	26.58	-17.44	95.10	69.26
Provisions and Contingencies	9.70	6.73	-20.75	28.46	11.44
Net Profit	28.98	19.85	3.31	66.64	57.82

₹ in Crore

Particulars	31.03.2024 (Audited)	30.06.2024 (Reviewed)	30.09.2024 (Reviewed)	31.12.2024 (Reviewed)	31.03.2025 (Audited)
CAPITAL AND LIABILITIES					
Capital	253	253	253	253	394
Reserves and Surplus	777	775	803	821	1001
Deposits	14290	14441	14631	15068	16013
Borrowings	299	150	150	150	200
Other Liabilities and Provisions	343	301	312	342	328
TOTAL	15962	15920	16149	16634	17936
ASSETS					
Cash and Balances with RBI	760	882	890	844	992
Balances with Banks and Money at call and short notice	215	15	352	375	87
Investments	3942	3756	3243	3403	3955
Advances	10102	10344	10717	11069	11959
Fixed Assets	274	274	274	277	282
Other Assets	669	649	673	666	661
TOTAL	15962	15920	16149	16634	17936
Out of Which RIDF/RHF/ MSME Deposits	237	224	202	183	178
Contingent Liabilities	666	629	736	649	608
Bills for collection	308	309	306	304	308

Balance Sheet Overview

Shareholding Pattern(as on 31st March, 2025)



- Resident Individuals (Including HUF)
- Non Resident Indians
- Foreign Portfolio - Corp
- Bodies Corporates
- Others

Category	No. of Holders	Total Shares	% To Equity
Resident Individuals (Including HUF)	186214	171612773	43.48%
Non Resident Indians	1618	69168865	17.52%
Foreign Portfolio - Corp	28	60239955	15.26%
Bodies Corporates	439	60377759	15.30%
Others	14	33299499	8.44%
Total	188313	394698851	100.00%

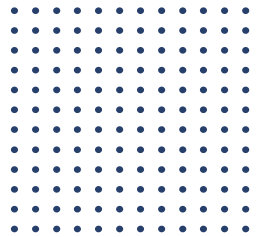
**Over 560 Customer Touch Points including
 261 Branches, 282 ATMs and 17 BCs**

Branch Presence

Population	No. of Branches	
	31.03.24	31.03.25
Metropolitan	58	58
Urban	71	71
Semi Urban	112	112
Rural	20	20
Grand Total	261	261



Performance



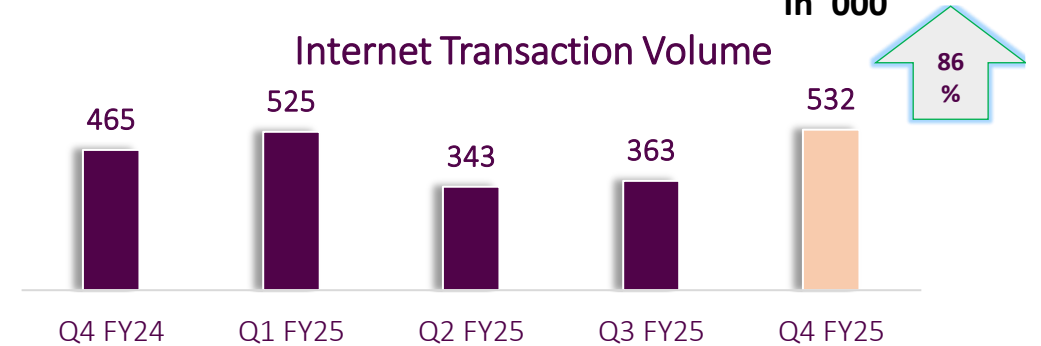
Digital Migration



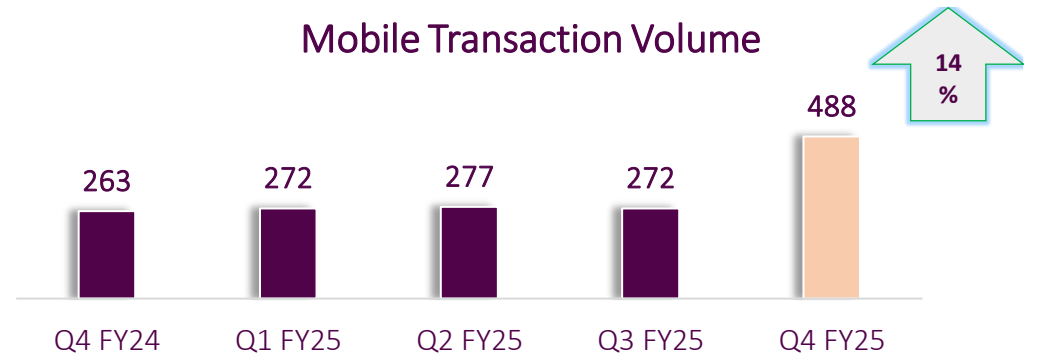
82.54

Share of Digital Banking Transaction @ 82.54% as on 31st March, 2025 Compared to 78.68% as on 31st March, 2024

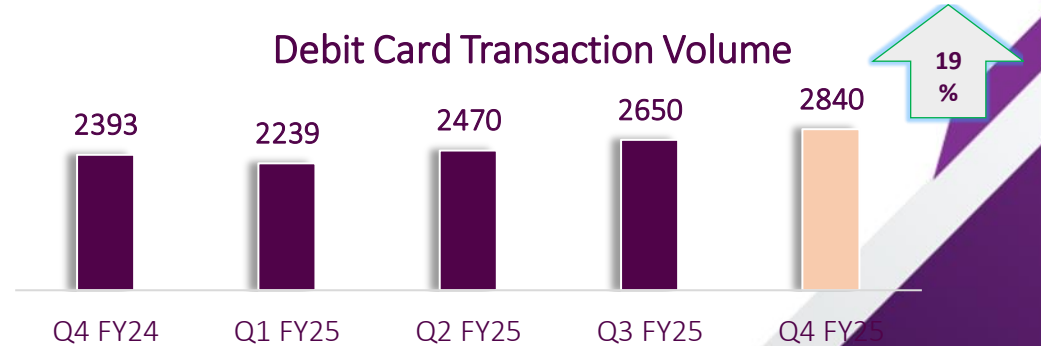
Internet Transaction Volume In '000



Mobile Transaction Volume



Debit Card Transaction Volume



Strong Management Team



Mr. Ajith Kumar K.K, Managing Director & CEO

- Over 36 years of experience in various facets of banking including Credit, Human Resources, Business, Branch Banking etc.,
- Graduate in Agriculture from Kerala Agricultural University (KAU) and MBA from Cochin University of Science and Technology (CUSAT).
- Served as the Director of Federal Operations & Services Limited, a wholly-owned subsidiary of Federal Bank Limited.
- Additionally, he was the chairman of the IT procurement committee at Federal Bank, which was responsible for ensuring the adequate acquisition of IT products and services to support the organization's growth.



Mr. P. Suriaraj, Executive Director

- A seasoned banker with 37 years of banking experience with the Tamilnad Mercantile Bank Ltd in various facets of Banking.
- Post graduate in Commerce, CAIIB
- Held the positions of General Manager of various departments including Integrated Treasury, HR, Recovery, Establishment, Planning & Resource mobilization, Operation and Services, Inspection and Accounts over a period of time. He has also headed Regions / Branches of the Bank in his career.



Mr. John Varughese, General Manager - IT

- Over 29 years of experience in IT & Banking including with Federal Bank
- Engineering graduate, MBA, Certified Information System Auditor (CISA) & CAIIB.
- Worked as Chief Information Security Officer, Head – Alternate Channels, Regional Head, Chief Compliance Officer and Chief Credit Officer.



Dr. Santoy John, General Manager & Chief Compliance Officer

- Over 26 Years of experience in Retail Banking, Internal Audit, Information Security, Payment systems, Centralized Operations , Compliance and Teaching.
- PhD in Strategic Management.
- Post Graduate in Science, CISA & CAIIB and PGCP in Business Management from XIMB Bhubaneswar, previously associated with ICICI Bank and RBL Bank.

Strong Management Team



Mr. Balasubramanian R, General Manager, Head-Treasury

- Over 25 years of experience in the banking and financial services.
- Was the Managing Director of Vruksha Micro Fin Pvt. Ltd, and vast experience in various areas of Banking in Indian Bank, Canara Bank including Treasury, Risk, Retail Assets, Liabilities and Banking Operations.
- Post Graduate in Economics, Industrial Mathematics and in Computer Management and holds MBA in Investment Management.



Mr. Santhosh Kumar R , General Manager, Chief Credit Officer

- A seasoned banker with more than 37 years of experience in end- to-end credit lifecycle management, spanning corporate, SME, agricultural, and retail lending across diverse geographies
- A graduate in Mathematics and also a Certified Associate of Indian Institute of Bankers..



Mr. Satheesan V, General Manager, Head-Internal Audit

- Over 29 years experience which includes as a practicing lawyer and with Indian Overseas Bank.
- Graduate in Law (BAL, LLB), Master of Business Law (MBL) and MBA (International Business).



Mr. Sunny George, DGM, Head – Operations

- Over 3 decades of banking experience, worked in many geographies, experience in Credit ,Foreign Exchange and Branch Banking .Served as NRI Relationship Manager -Kuwait , Regional Head – West and Tamil Nadu.
- Graduate with MBA in International Business , CAIIB,PGD in Sales & Marketing Management.

Strong Management Team



Mr. Binoy B S, DGM, Head-Business Development (Liabilities)

- Over 27 years of experience in banking including working with South Indian Bank and 4 years' experience as a practicing lawyer.
- Graduate in Science, LLM & CAIIB.
- Vast experience in Legal, Credit Sanction, Credit Monitoring, Recovery and Internal Audit.



Mr. Balasubramanian A D, DGM, Chief Vigilance Officer

- Over 30 Years of experience in handling Vigilance activities in Kerala Police, Vigilance & Anti-corruption Bureau as Deputy Superintendent of Police including 16 years experience as Deputy Chief Vigilance Officer in Cochin Shipyard and Port.
- Post Graduate in Economics.



Mr. Rajan Sreeba, DGM, Head-Human Resources

- Over 36 years of experience in banking sector including working with Federal Bank.
- Vast experience in Branch Banking, Credit and as Regional Head.
- Post Graduate in law (LLM) and CAIIB.



Mr. Rajesh P, DGM, Head-Credit Monitoring and Administration

- Over 28 years of experience in various areas of Banking, including Retail Credit Sanction, Business Banking Mortgages, Banking Operations and hold the role of Regional Head. Previously worked with Canfin-Homes Ltd, ICICI Home Finance, HDFC Bank .
- Graduate in Science and Postgraduate Diploma in Computer Applications (PDGCA).

Strong Management Team



Ms. Kavitha T. A., DGM, Chief Financial Officer

- Qualified Chartered Accountant and Graduate in Commerce with CAIIB. Associated with DLB for over 21 years in different capacities.
- Has played a pivotal role in setting up the Integrated Risk Management Department and Operations Department of the Bank.
- Was the Regional Head of 32 branches spread over North Districts of Kerala & Karnataka State.
- Worked in Manappuram Group of Companies for 3 ½ years.



Mr. Abhilash R, DGM, Chief Risk Officer

- More than two decades of experience in Banking, which spans over Risk Management, Corporate/ MSME/ Retail Credit/ Branch Banking segments and headed various roles like CRO, Regional Head, Cluster Head, Para Banking Business Head, Branch Manager. Earlier worked with ICICI Bank Ltd.
- Fellow Member of ICAI and holds M. Com (Fin) from University of Calicut, CAIIB & Certificate in Risk in Financial Services (Level 1) from IIBF, Mumbai and Certificate in Risk in Financial Services (Level 2) from CISI, London.



Mr. Biju Kumar P H, DGM, Head-Business Development (Assets) and Planning

- Over 28 years of experience in Retail Assets
- Previously worked with Canfin-Homes Ltd, ICICI Home Finance, HDFC Bank, IDFC Bank.
- Graduate in Science.



Mr. Ranjith P, DGM, Information Security Group

- Over 22 years of experience in IT & Information security domain.
- Earlier experience in Canara Bank, Infosys Technologies and ING Vysya in IT & Cyber security domain
- B-Tech in electronics & communication and holds certifications in PMP, ISO 27001 LA CISA & CRISC.



Mr. Venkatesh. H, Company Secretary & Secretary to the Board

- Over 10 years of experience in Secretarial operations.
- A qualified Company Secretary, Chartered Accountant, Cost Accountant and Post Graduate in Commerce & JAIIB.

Partners / Tie Ups

AGRI & MICRO CREDIT



TRADING PARTNERS



FINTECH PARTNERS



GOVERNMENT BUSINESS



LIFE INSURANCE



GENERAL INSURANCE





Thank You!