

# Financial Results for period ended March 31, 2010

May 11, 2010



# **Quantitative Performance Q4 FY2010**



#### **Balance Sheet**

**Rs. in crores** 

| Particulars         | Mar 31,<br>2010 | Dec 31,<br>2009 | Sept 30,<br>2009 | June 30,<br>2009 | Mar 31,<br>2009 | Y-o-Y<br>growth |
|---------------------|-----------------|-----------------|------------------|------------------|-----------------|-----------------|
| Capital             | 64              | 64              | 64               | 64               | 64              | -               |
| Reserves            | 376             | 378             | 377              | 370              | 360             | 4.3%            |
| Deposits            | 7,098           | 6,002           | 5,629            | 5,071            | 4,969           | 42.9%           |
| Borrowings          | 121             | 299             | 140              | 38               | -               | -               |
| Other Liabilities   | 428             | 406             | 408              | 249              | 250             | 71.4%           |
| Total               | 8,087           | 7,149           | 6,618            | 5,792            | 5,643           | 43.3%           |
| Cash / bank balance | 750             | 546             | 678              | 589              | 686             | 9.4%            |
| Investments         | 2,028           | 1,940           | 1,698            | 1,523            | 1,567           | 29.4%           |
| Advances            | 5,006           | 4,391           | 4,002            | 3,489            | 3,196           | 56.6%           |
| Fixed assets        | 79              | 55              | 48               | 46               | 46              | 72.0%           |
| Other Assets        | 223             | 217             | 192              | 145              | 147             | 51.6%           |
| Total               | 8,087           | 7,149           | 6,618            | 5,792            | 5,643           | 43.3%           |



#### **Profit and loss statement**

**Rs. in crores** 

| Particulars         | Q4 -<br>FY2010 | Q4 -<br>FY2009 | Y-o-Y<br>growth | FY2010 | FY2009 | Y-o-Y<br>growth |
|---------------------|----------------|----------------|-----------------|--------|--------|-----------------|
| Interest income     | 150.5          | 114.9          | 30.9%           | 534.6  | 408.4  | 30.9%           |
| Interest expenses   | 106.6          | 86.7           | 22.9%           | 394.0  | 286.8  | 37.4%           |
| Net interest income | 43.9           | 28.2           | 55.6%           | 140.6  | 121.6  | 15.6%           |
| Non Interest income | 31.9           | 40.9           | (22.0)%         | 90.9   | 79.4   | 14.7%           |
| Operating expenses  | 64.1           | 31.1           | 105.8%          | 192.9  | 113.1  | 70.6%           |
| - Staff cost        | 34.7           | 16.7           | 107.4%          | 109.1  | 62.6   | 74.4%           |
| Provisions          | 4.0            | 9.5            | (58.4)%         | 10.9   | 8.2    | 32.7%           |
| Profit before tax   | 7.7            | 28.5           | (72.9)%         | 27.7   | 79.7   | (65.2)%         |
| Provision for tax   | 2.1            | 6.2            | (65.8)%         | 4.4    | 22.2   | (80.0)%         |
| Profit after tax    | 5.6            | 22.3           | (74.8)%         | 23.3   | 57.5   | (59.4)%         |

• Net interest income driven by an increase in advances and higher income from investments



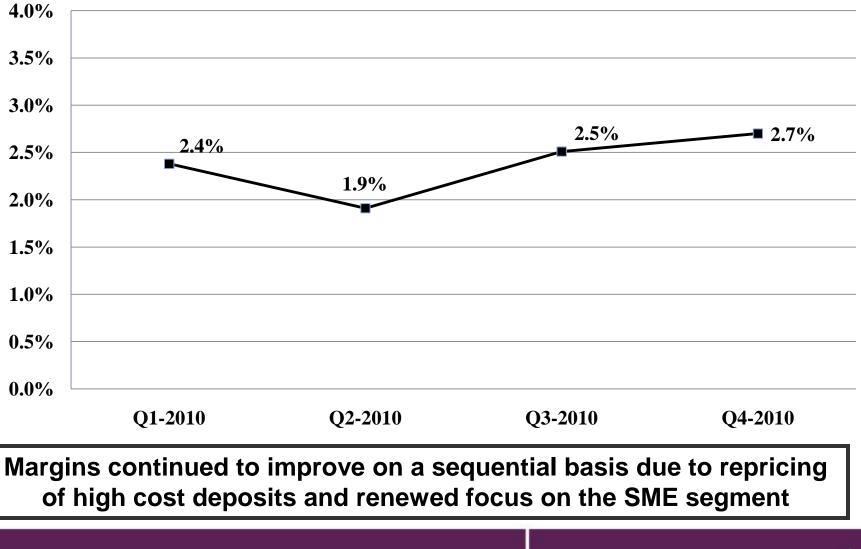
#### **Net Interest Income**

**Rs. in crores** 

| Particulars                               | Q4 -<br>FY2010 | Q4 -<br>FY2009 | Y-o-Y<br>growth | FY2010 | FY2009 | Y-o-Y<br>growth |
|---|----------------|----------------|-----------------|--------|--------|-----------------|
| Interest Income                           | 150.5          | 114.9          | 31%             | 534.6  | 408.4  | 31%             |
| - from Advances                           | 115.4          | 88.0           | 31%             | 419.4  | 292.1  | 44%             |
| - from Investments                        | 34.3           | 18.8           | 82%             | 107.8  | 79.0   | 36%             |
| - from balances with<br>RBI / other banks | 0.8            | 8.1            | (90)%           | 5.3    | 37.3   | (86)%           |
| - Others                                  | -              | -              | -               | 2.0    | -      | -               |
| Interest Expenses                         | 106.6          | 86.7           | 23%             | 394.0  | 286.8  | 37%             |
| Net Interest Income                       | 43.8           | 28.2           | 56%             | 140.6  | 121.6  | 16%             |

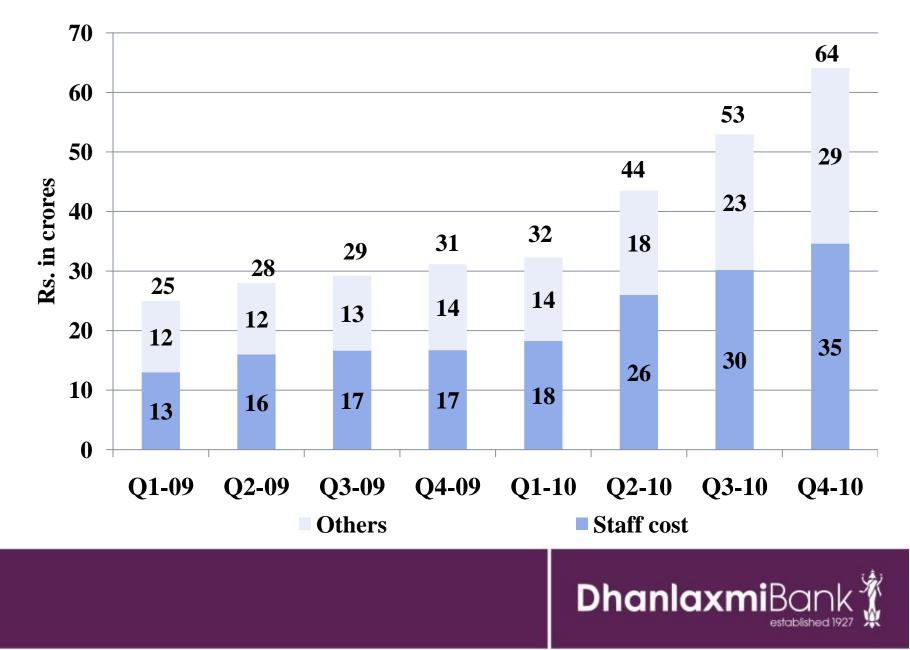


#### **Trend in Net Interest Margin**





#### **Trend in Operating expenses**



#### Key Ratios (%)

| Particulars            | Q4 -<br>FY2010 | Q3 -<br>FY2010 | Q2 -<br>FY2010 | Q1 -<br>FY2010 | FY2010 | FY2009 |
|------------------------|----------------|----------------|----------------|----------------|--------|--------|
| Yield on Advances      | 9.87           | 10.41          | 10.55          | 11.46          | 10.53  | 11.70  |
| Cost of Funds          | 6.43           | 6.36           | 6.86           | 7.22           | 6.71   | 7.03   |
| Net Interest Margin    | 2.70           | 2.52           | 1.91           | 2.38           | 2.45   | 2.97   |
| Cost / Income ratio    | 84.57          | 94.94          | 79.71          | 71.15          | 83.29  | 56.26  |
| Credit - Deposit ratio | 72.41          | 75.31          | 74.17          | 71.04          | 72.41  | 65.31  |
| Return on Equity       | 5.16           | 1.19           | 5.70           | 9.31           | 5.30   | 20.44  |
| Return on Assets       | 0.30           | 0.07           | 0.50           | 0.71           | 0.35   | 1.21   |



#### Key Ratios (contd.)...

| Particulars                | Mar 31,<br>2010 | Dec 31,<br>2009 | Sept 30,<br>2009 | June 30,<br>2009 | Mar 31,<br>2009 |
|----------------------------|-----------------|-----------------|------------------|------------------|-----------------|
| Capital Adequacy Ratio     |                 |                 |                  |                  |                 |
| Basel I (%)                | 12.47           | 13.36           | 14.93            | 13.38            | 14.44           |
| - Tier I                   | 8.45            | 9.14            | 10.16            | 11.97            | 12.90           |
| Basel II (%)               | 12.99           | 14.29           | 15.90            | 14.14            | 15.38           |
| - Tier I                   | 8.80            | 9.78            | 10.81            | 12.65            | 13.75           |
| Gross NPA ratio (%)        | 1.54            | 1.76            | 1.73             | 1.92             | 1.99            |
| Net NPA ratio (%)          | 0.84            | 0.89            | 0.86             | 0.96             | 0.88            |
| Gross NPAs (Rs. in crores) | 77.50           | 77.88           | 70.26            | 67.96            | 64.43           |
| Net NPAs (Rs. in crores)   | 41.94           | 39.14           | 34.43            | 33.70            | 28.24           |



### **Credit - Deposit Growth**

**Rs. in crores** 

| Particulars    | Mar<br>31, 2010 | Dec 31,<br>2009 | Sept 30,<br>2009 | June 30,<br>2009 | Mar 31,<br>2009 | Y-o-Y<br>growth |
|----------------|-----------------|-----------------|------------------|------------------|-----------------|-----------------|
| CASA           | 1,551.6         | 1,323.6         | 1,244.8          | 1,126.0          | 1,207.7         | 28.5%           |
| CASA (%)       | 22%             | 22%             | 22%              | 22%              | 24%             | -               |
| Term Deposits  | 5.,546.9        | 4,678.5         | 4,384.6          | 3,944.6          | 3,761.1         | 47.4%           |
| Total Deposits | 7,098.5         | 6,002.1         | 5,629.4          | 5,070.6          | 4,968.8         | 42.9%           |
| Net Advances   | 5,006.3         | 4,390.6         | 4,001.8          | 3,488.6          | 3,196.1         | 56.6%           |

• Deposits and advances continue to be grow better than the industry average

- Deposits grew by 43% as compared to industry growth of 17%
- Advances rose by 57% vis-à-vis 17% increase in the industry



#### **Shareholding Pattern as on March 31, 2010**

|                                 | March 3              | 31, 2010 | <b>December 31, 2009</b> |        |
|---------------------------------|----------------------|----------|--------------------------|--------|
| Stakeholders                    | Shares in<br>million | %        | Shares in<br>million     | %      |
| Resident Individuals            | 28.7                 | 44.76    | 30.0                     | 46.86  |
| Foreign Institutional Investors | 15.9                 | 24.87    | 14.8                     | 23.15  |
| Corporate Bodies                | 14.4                 | 22.43    | 14.3                     | 22.24  |
| Non Resident Indians            | 3.7                  | 5.77     | 3.6                      | 5.63   |
| Banks / Financial Institutions  | 0.2                  | 0.36     | 0.2                      | 0.39   |
| Others *                        | 1.2                  | 1.81     | 1.1                      | 1.74   |
| Total                           | 64.1                 | 100.00   | 64.1                     | 100.00 |

\* Includes insurance companies, Mutual funds, Trusts and Clearing members



## Thank You

